



PDP

PANDIT DEENDAYAL PETROLEUM UNIVERSITY

**SPM**

SCHOOL OF  
PETROLEUM  
MANAGEMENT



## VISION

To be an internationally renowned and respected institution imparting excellent education and training based upon the foundation of futuristic research and innovations in the broad context of energy & infrastructure sector.

## MISSION

To prepare management graduates for continuous learning and inspiring them to contribute to the growth of an increasingly knowledge and technology driven global businesses in general and energy & infrastructure sector in specific.



## BOARD OF GOVERNORS

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Chairman & Managing Director,  
Reliance Industries Ltd.  
President,  
Pandit Deendayal Petroleum  
University

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Kumar Reddy**

Director General,  
Pandit Deendayal Petroleum  
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Chairman - Standing Committee,  
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(Higher & Technical Education)  
Education Department,  
Government of Gujarat

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University

**Prof. Nigam Dave**

Director,  
School of Liberal Studies,  
Pandit Deendayal Petroleum  
University

**Nominee of**

Gujarat Energy Research &  
Management Institute - GERMI



## PRESIDENT'S MESSAGE

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**Dr. Mukesh Ambani**

President, Pandit Deendayal Petroleum University

In my close association with the field of education in recent years, I have observed that while institutions are built on the pillars of faculty, research, infrastructure, collaborative and administrative strengths, it is affirmed that it is only a passion for excellence which elevates it to a high order. I feel greatly inspired when I see Pandit Deendayal Petroleum University evolve into an institution which can hand-hold students through a transformational journey where knowledge is acquired while nurturing excellent human values, where learning has moved beyond the classroom - all proving to be priceless assets in one's professional life. As citizens of this great nation, and as part of a greater world order, where socio- economic dynamics are undergoing rapid change, and the fact that India's youth will increasingly play a key role in the global scheme of things, I can sense great optimism in the air. It is here that PDPU's holistic education philosophy across the programs of management, engineering and liberal arts proves crucial for it helps to create a fine talent pool that can make a vital difference in the way they address their professional roles. My best wishes to all of you and I hope that the corporate world will respond with great enthusiasm on assessing your professional capabilities.





## CHAIRMAN'S MESSAGE

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**Shri D. Rajagopalan, IAS, (Retd.)**

Chairman - Standing Committee, PDPU  
Ex-Chief Secretary, Government of Gujarat

As I present the Class of 2017 to you, specialists in the domain of Energy & Infrastructure and four functional areas viz-a viz Marketing, Operations, Finance and Human Resources; I take the onus of impressing you with a batch of students who have traversed an intensive journey in academic and personality development which has been instrumental in imparting unique attributes of professional excellence in each one of them.

Our academic environment has adopted a holistic approach to give the class an in-depth view of diverse management subjects, stimulated a deep sense of academic curiosity, empowered one with desired skills and understanding of management fundamentals, created a spirit which upholds integrity and transparency as core professional values and has extended a unique professional identity which each can carry with a great sense of pride. These stated qualities, I trust are greatly valued by corporates today, and I presume that while we have given our students an assertive experience in energy and infrastructure management, it could well be our privilege to have groomed outstanding business leaders of the future. I warmly welcome you to our campus and hope you will find a set of students rewired and ready to meet your expectations.



## DIRECTOR GENERAL'S MESSAGE

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**Dr. Tadisina Kishen Kumar Reddy**

Director General, Pandit Deendayal Petroleum University

India needs to pay focused attention to the development of infrastructure and solving problems of growing demand-supply gap in energy sector in order to sustain both economic development and rate of growth as envisaged in our development plan. This is a challenge before all stakeholders in Energy and Infrastructure domains to produce manpower for the country which is relevant and employable.

The School of Petroleum Management (SPM) of Pandit Deendayal Petroleum University has taken a bold step by accepting the challenge to produce skilled manpower for various sections of the management sector of the industry with highest level of competency. SPM has taken many steps in this direction by inviting all stakeholders in formulating curriculum and syllabus, associating experts from industry in Boards of Studies and arranging expert-lectures and case studies, involving MBA students in solving real life problems of the industry and many more. The continuous student-faculty interaction is one of the major elements of pedagogy, by which students learn to exercise their analytical aptitude resulting in innovative solutions of problems. We, at SPM, are committed to produce relevant and socially useful manpower required in all the sectors of the industry. I am sure, our highly energetic and intellectual students will find place to show their potential and worth in relevant sectors of the industry. I wish all our students a challenging and bright career ahead.



## DIRECTOR'S MESSAGE

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### Dr. C Gopalakrishnan

Director, School of Petroleum Management,  
Pandit Deendayal Petroleum University

School of Petroleum Management (SPM) was established in the year 2006 as Institute of Petroleum Management, Gandhinagar (IPMG) to cater managerial manpower requirements of oil and gas sector and has soon expanded to serve the larger Energy and Infrastructure sector. With the formation of the Pandit Deendayal Petroleum University (PDPU) in 2007, the Institute became a constituent body, today popularly known as SPM-PDPU. Along with specialization in "Energy & Infrastructure", SPM also offers a management degree in "General Management" offering specialization options to students in all important functional management area, viz; Marketing, Finance, Operations and Human Resource Management. The batch of 2015-17 consists of a diverse group of 44 students who will pursue their management degrees in the five specializations provided. The eight batches of students that have graduated from SPM have got good summer placements, which indicate that the industry recognizes MBA Graduates of SPM as most suitable to fulfill their manpower requirements. We at SPM recognize that a professional program in management at postgraduate level must equip students with clear concepts in every functional area of management. Understanding of business and associated issues, and exposure to industry practices are equally important for a successful managerial career. Studying the summer internship project (SIP) and the companies that took our students for SIPs is strongly indicative that while domain specialization remains important we have been able to cater to production, services and consulting organizations. Further, we have also been successful in attracting a variety of Business and Industry organizations right from Financial Institutions, Distribution Companies and Production & Operations establishments. The curriculum at SPM is carefully designed and delivered to impart conceptual knowledge, provide in-depth understanding of industry and enhance soft skill capabilities. Distinctive mix of pedagogy helps achieve these objectives in a creative and enthusing manner. Full-time residential requirements and two years of engaging co-curricular and extra-curricular activities also add value to the personality development of our students. Our dedicated team of full-time faculty members are actively engaged in case writing, research and publication and takes deep interest in shaping-up the young minds. We are fortunate to receive great support from the industry. Experienced senior executives from industry always help us in our MBA admission process, designing of curriculum, course development, teaching, research and case writing. World class academic and physical infrastructure facilities on our campus provide a backbone to creating a healthy and convenient learning environment for teachers and students. Aspirants of a good management education in the fastest growing economy in India either in Energy and Infrastructure sector or in other aspects of business management, consider SPM-PDPU very seriously as an option. We at SPM promise a robust infrastructure, engaging activities, invigorating environment and award winning curriculum to make our MBAs one notch superior to whatever competition that exists. Allow me to present my students of MBA 2015-17 batch seeking your support in their Summer placements for a lucrative, fulfilling and rewarding career with an opportunity to continue their learning beyond the SPM.



# PANDIT DEENDAYAL PETROLEUM UNIVERSITY

Located in Gandhinagar, the capital of Gujarat, PDPU is spread over an impressive campus of about 50 acres and offers necessary infrastructure of a world - class institute. The details about the university are available at [www.pdpu.ac.in](http://www.pdpu.ac.in).

## UGC Recognition

SPM-PDPU values the necessary regulatory recognitions in our national context. PDPU has been established by the Act of the Gujarat Legislature, The University is recognized by UGC under section 2 (7).

Pandit Deendayal Petroleum University, Gandhinagar promoted by Gujarat State Petroleum Corporation (GSPC) is a domain specific university in the field of energy education and research with a special focus on the oil and gas sector. The University is recognized by UGC.

PDPU currently addresses the need for trained and specialized human resource

for all Industries worldwide. It helps to expand the opportunities for students and professionals to develop intellectual knowledge base with leadership skills to compete in the global arena. All these are accomplished through a number of specialized and well planned undergraduate and post graduate energy education programme and intensive research initiatives.





# SPM

SCHOOL OF  
PETROLEUM  
MANAGEMENT

The Management School was first established as the Institute of Petroleum Management, Gandhinagar (IPMG) in 2006 by GERMI (Gujarat Energy Research and Management Institute), established as a trust and a society by GSPC (Gujarat State Petroleum Corporation), a Government of Gujarat undertaking. Subsequently in 2007, when GERMI established Pandit Deendayal Petroleum University, IPMG became the constituent of PDPU and changed the name to School of Petroleum Management (SPM).

## OBJECTIVES

- To operate as an educational and research hub that networks with national and international practitioners from varied sectors.
- To offer business educational programmes leading to Master's and Doctoral Degrees.
- To manage the content, design, delivery, learning outcomes and continuous innovation of the academic programmes in a manner that earns accreditation of international stature.
- To offer customized training programmes with relevant conceptual inputs and skills to address the demand of increasingly competitive business and industry.
- To create knowledge to research in the areas of techno managerial challenges, and also disseminate it for the benefit of students, practicing managers and policy makers.
- To promote a strong, effective and mutually beneficial Industry-Institute interaction.



# MBA PROGRAMME

## BATCH 2016-18

SPM is proud to present its 11th batch comprising a blend of experienced and fresh graduates. The amalgamation of diverse minds creates a kind of energy pool which simulates learning and propels them to reach greater heights. The students of this batch bring a diverse field of knowledge in terms of their industry experience in Oil & Gas, Power, IT, Automobile and various other sectors. Majority of the students come from various engineering disciplines that contribute in bridging the gap between technical and managerial aspect of this sector. The interstate & cultural diversity of the batch creates a frivolous environment inside & outside classroom. Students become more accustomed to various group dynamics which helps in making them more acclimatize to the diverse environment they will come across while working in various organizations.

Overall the batch of 2016-18 of SPM rightly portrays the motto of the University; “A Reservoir of Knowledge” and it presents to the world a future batch of managers who will take the country on the right path to Energy autonomy.



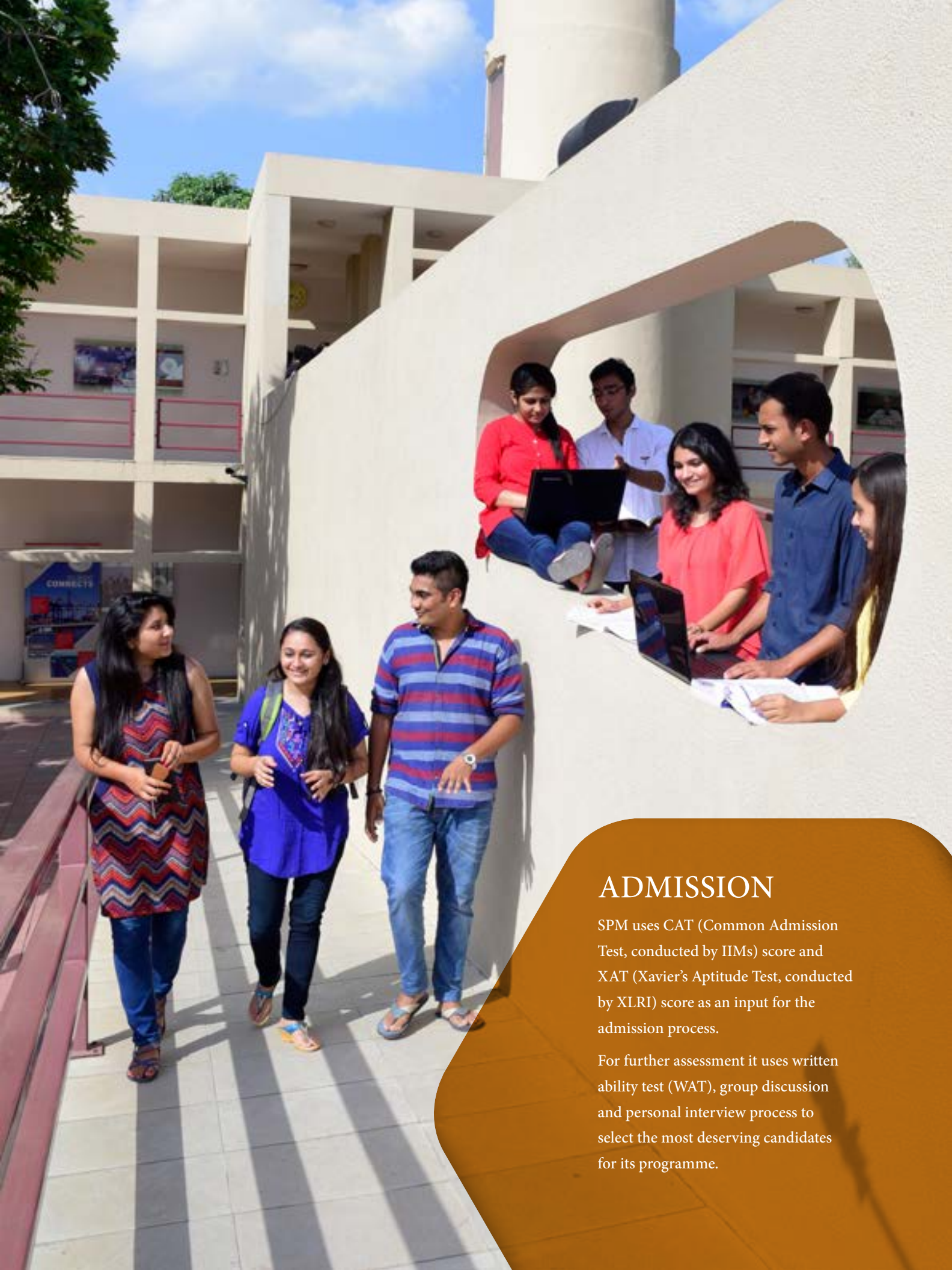
The two-year full time residential program of MBA is delivered in trimester system over the period of two years and a summer internship with an industry at the end of the first year.

The programme is focused on the 5 major functional areas of Management viz.: Energy & Infrastructure, Operations, Marketing, Finance and Human Resource Management.

Students are allowed to elect for dual specialization among the mentioned 5 functional areas based on their interest.

SPM offers General Management programme with specialization in Finance, Marketing, Operations and Human Resource Management.





## ADMISSION

SPM uses CAT (Common Admission Test, conducted by IIMs) score and XAT (Xavier's Aptitude Test, conducted by XLRI) score as an input for the admission process.

For further assessment it uses written ability test (WAT), group discussion and personal interview process to select the most deserving candidates for its programme.



# COURSES

To complete the credit essentials of the entire programme, students take about 47 - 50 courses together in the first and the second year. While the first year courses are generic in nature; the second year courses (most of which are elective courses) have been specially designed to cater to the need and requirements of Energy and Infrastructure sector. Since the sector is global in nature all the courses are focused on global business perspective.

## FIRST YEAR

### TRIMESTER - 1

- Financial Accounting for Managers
- Managerial Economics
- Business, Government and Society
- Business Communication I
- Managerial Computing
- Operations Management I
- Organisation Behaviour
- Quantitative Methods I

### TRIMESTER - 2

- Business Communication II
- Competition and Strategy
- Cost & Management Accounting
- Financial Management I
- Human Resource Management

- Management Information Systems
- Marketing Management I
- Operations Research
- Group Project I & II (To be done in term II & III)

### TRIMESTER - 3

- Business Research Methods
- Excel Based Business Modelling
- Financial management II
- Macroeconomics
- Marketing Management II
- Operations Management II
- Organisational Dynamics & Change Management
- Quantitative Methods II

### SUMMER INTERNSHIP



## SECOND YEAR

### TRIMESTER - 4

- Corporate Strategy
- Project Management

### TRIMESTER - 5

- Legal Aspects of Business
- Management Control Systems

### TRIMESTER - 6

- Entrepreneurship
- International Business Management

### MARKETING (ELECTIVES)

#### TRIMESTER - 4

- Digital Marketing
- Marketing Research & Information System
- Retail Management
- Strategic Brand Management

#### TRIMESTER - 5

- Business to Business Marketing
- Electronic Business
- Integrated Marketing Communications
- Strategic Marketing in Practice
- International Marketing
- Managing Services Business

#### TRIMESTER - 6

- Sales and Distribution Management
- Consumer Behaviour

### FINANCE (ELECTIVES)

#### TRIMESTER - 4

- Bank Management
- Investment Analysis & Portfolio Management
- Management of Financial Services

#### TRIMESTER - 5

- Corporate Taxation & Financial Planning
- Derivatives & Risk Management
- Project Financing

#### TRIMESTER - 6

- Corporate Restructuring, Mergers & Acquisition
- International Finance
- Venture Capital & Private Equity
- Business Valuation

### OPERATIONS MANAGEMENT (ELECTIVES)

- Business Intelligence & Data Mining
- Materials & Space Management
- Supply Chain & Logistics Management
- Business Process Reengineering
- Operations Analytics
- Operations Strategy
- World Class Manufacturing
- Contracts Management
- Managing Services Business
- Enterprise System and IT Strategy
- Lean Six Sigma Management
- Technology and Innovation management
- Total Quality Management

### HUMAN RESOURCE MANAGEMENT (ELECTIVES)

- Managing Cross Cultural Issue
- Industrial Relations & Labour Law
- Training & Development
- Compensation & Benefits Management
- Creativity & Innovation Management

- Leadership Skills
- Strategic Human Resource Management
- HR Tools & Techniques
- Negotiations & Conflict Management
- Organization Development
- Stress Management
- Talent Management
- HR Analytics
- Green HRM

### GENERAL (ELECTIVES)

#### TRIMESTER - 4

- Management Simulations

#### TRIMESTER - 5

- Business Consulting

#### TRIMESTER - 6

- Market Structure & Game Theory
- Course on Independent Study





# LEARNING AT SPM

## GROUP PROJECTS

Working with talented and accomplished peers provides a unique opportunity for accelerated professional and personal growth. Group projects, a major component of most courses, help students to not only learn the intended concepts and skills but also to develop and refine skills in working in diverse groups. The groups are formed from pools of varied disciplines, backgrounds, corporate experience and career orientations to leverage on the enormous diversity in perspectives. The projects are designed in such a manner that the entire class benefits with coverage of multifarious aspects of all the sectors with no overlapping and duplication.

## HUMAN RESOURCES

Competent and dedicated professionals are the most vital resource for any educational institution. SPM has invested considerable efforts and resources to attract an excellent group of human resources to further its objectives.

## BEYOND THE CLASSROOM

SPM offers a dynamic campus with outstanding study, research and computer facilities. It also offers students extraordinary opportunities for professional growth through participation in various cultural and academic clubs that organize field trips, academic seminars, cultural programs, debates, discussions and other public services like blood donation etc. Domain specific workshops are also organized periodically to strengthen teaching learning process.

## SUMMER INTERNSHIP

Summer Internship is a major component of the learning process at SPM. At the end of third trimester, all students are required to undergo summer internship of 8 weeks with manufacturing companies, financial institutions, IT and infrastructure majors, management consultancies, FMCG companies, Media Organizations and others. On successful completion of the training, a student is required to make a presentation and submit a written report for evaluation. The formal assessment and feedback of the industry guides are also taken into consideration for overall evaluation of summer projects.



## CASE STUDIES

Teaching – learning process at SPM mostly focuses on Case Study method that includes dynamic process of exchanging perspectives, countering and defending points and building ideas that improve students' understanding and exposure to decision – making process in the complex business environment. The case studies are chosen from different industries to start with and then gradually focused on business aspects of all relevant sectors, as the programme progresses.

## INDUSTRIAL VISITS

As John Ruskin had once said “The entire object of true education, is to make people not merely do the right thing, but to enjoy right things; not merely industrious, but to love industry; not merely learned, but to love knowledge.”

We at SPM believe that knowledge is incomplete without the practical dimensions of the industry. To impart an exposure of the challenges that are faced in the industry, Industrial visit is used as a pedagogy wherein the students tour the industries pan varied sectors. It broadens their perspective across all the fields of operations, marketing, finance and HR. This enhances their knowledge by discussion and brainstorming with the industry fraternity.

Glimpses of a few Industrial Visits for PGP'15 Batch:

- Coca-Cola Packaging Plant
- Amul Dairy Federation
- Akshaya Patra Foundation
- GVK Enterprises' 108 Emergency Services



## OFFICE OF INTERNATIONAL RELATIONS (OIR)

### OBJECTIVES

- To provide international exposure to the students.
- To develop Study abroad program
- To develop joint research project with Universities abroad.
- To create international learning environment by inviting faculties from other international universities.
- To invite international students to take up long term and short term courses offered at the university.
- Infrastructure sharing with other international universities.
- Create a forum for knowledge sharing with other universities.

## MISSION

To develop global professionals by providing international educational exchange to the university students and to create visibility of the university in the global educational scenario by collaborating with other reputed institutes and student exchange programs.

# FACULTY

The School is in the continuous process of building a world-class intellectual community of distinguished and dedicated faculty to promote learning and knowledge creation of high order. The institute endeavours to create an environment of academic freedom overlaid by meticulous, self-imposed standards of excellence and socially responsive practices. The fundamental strength of the faculty is in the rich experience they bring to SPM, enhanced by enthusiasm at participating in the early days of a budding domain specific institution. SPM encourages and cultivates an environment of collaborative learning amongst the faculty team. The institute also recognizes that research provides a major interface with wider academia and industry. Pioneering interdisciplinary research by the faculty feeds directly into a better learning environment at the Institute and indirectly to a wider audience of practicing managers and teachers of management. The model for the Faculty has a portfolio mix of competent permanent and visiting faculty from Academia and professionals from energy sector. This model ensures that students are exposed to the most recent insights and thinking.

## CORE FACULTY

**AKASH PATEL, PH.D.**  
Accounting & Finance

**ASHUTOSH MUDULI, PH.D.**  
Human Resource Management

**C. GOPALKRISHNAN, PH.D.**  
Strategic Management

**D M PESTONJEE, PH.D., D.Litt**  
GSPL - Chair Professor  
Organizational Behaviour

**KAUSHAL KISHORE, PH.D.**  
Marketing

**LALIT KHURANA, PH.D.**  
Finance

**NARAYAN BASER, PH.D.**  
Finance

**PRAMOD PALIWAL, PH.D.**  
Marketing

**SATISH PANDEY, PH.D.**  
Organizational Behaviour

**SOMDEB LAHIRI, PH.D.**  
Economics

**SUDHIR YADAV, PH.D.**  
Production & Operations Management

**TANUSHRI BANERJEE, PH.D.**  
Information Systems

## VISITING FACULTY

**ARAKHITA KHANDUAL**  
Banking Expert

**AJAY DAS**  
Adani Group

**AKHILESH MAGAL**  
Renewable Energy  
Expert, GERMI

**AJIT DESAI**  
Project Management Consultant

**ASHISH VERMA**  
Sr. Associate - Energy Utilities &  
Services, Infosys

**ASHWANI KUMAR**  
CEPT University

**BIREN Y VAKIL**  
Commodities Expert

**CAPT. SARABJIT BUTALIA**  
Maritime Expert

**D. G. SHUKLA**  
Advocate, Supreme Court

**DHIREN DESAI**  
LNG Business Expert

**DIPTI KUMAR BANIK**  
E&P Professional

**DIVYESH DESAI**  
Shell

**H. C. SHAH**  
Infrastructure Finance Expert

**JAYESH GANATRA**  
Business Consultant

**MANISH THAKER**  
Gujarat University

**MRUGESH PAWAR**  
Independent Consultant

**NARMADASHANKER  
PATHAK**  
Independent Consultant

**NAGABHUSHANAM  
GARIMELLA**  
3i Infotech

**DR. OMKAR JANI**  
Principal Scientist, GERMI

**PANKAJ JAIN**  
Cairn India

**RANAJIT BANERJEE**  
Energy Finance Expert

**RAVI GOR**  
Director - Dr. Babasaheb  
Ambedkar Open University

**RUCHI TIWARI**  
Ahmedabad University

**SAMARTH KAJI**  
Cairn India

**SHAJI ZACHARIAS**  
IBM Sales & Distribution

**SHASHANK SHEKHAR JHA GE**  
Oil & Gas

**SHREYAS PATEL**  
CMA, ERP Professional

**SNEHAL DESAI**  
Independent Consultant

**SUNDARAMAN CHINTAMANI**  
Mahindra Satyam

**SUPRIYA SAPRE**  
BPCL, Mumbai

**VISWANATH PINGALI**  
IIM Ahmedabad

**PINKY DESAI**  
St. Xavier's College, Ahmedabad

**A B RAJU**  
CEO of Biz Trans Consulting,  
Ahmedabad

**DEEPAK KRISHNAN**  
Independent Consultant

**KETAN BHATT**  
HR Consultant

**RUCHI TIWARI**  
Ahmedabad University

**SANTANA PATHAK**  
Ahmedabad University





## GUEST SPEAKERS

### SHRI SAURABH PATEL

State Cabinet Minister, Finance and Energy & Petrochemicals, Govt. of Gujarat

### CHANDAN NATH

Executive VP & Branch Head, Mudra Ahmedabad

### BRAJESH BAJPAI

Business Head - Gujarat Vodafone-India

### PAURAV SHUKLA

Professor, Luxury Brand Marketing, Glasgow Caledonian University

### PRASHANT VERMA

Business HR Head - Wholesale Banking and Practice Head for Recruitment & Performance Management, ICICI Bank Ltd.

### AMAL DHURU

Director, Zillion Infrastructure Ltd.

### VIJAY BHASKER

Public Health Specialist  
VChangeU

### ULHAS DAVE

Shraddha Associates (Guj) Pvt. Ltd

### HARSH DAVE

Shraddha Associates (Guj) Pvt. Ltd

### R.S. SODHI

MD, Gujarat Cooperative Milk Marketing Federation (GCMMF)

### UNNAT PANDIT

Dy. General Manager, Cadila Pharmaceuticals Ltd.

### PARTHO GHOSE

Executive VP, KHS India

### SAVAN GODIAWALA

Senior Director, Corporate Finance, Deloitte India

### RAMACHANDRAN K.

VP & Head, Ahmedabad RO, SBI Capital Markets Ltd.

### ALAN D'SOUZA

Director, Shanti Business School

### PRAMOD DEO

Chairperson, CERC

### ARBIND SINHA

Professor, MICA

### ARAVIND SAHAY

Professor, IIM Ahmedabad

### ASHOK SOM

Professor, ESSEC Business School, France

### GAUTAM APPA

London School of Economics

### ANJALI HAZARIKA

Head, Talent Management, Oil India Ltd.

### B. S. NEGI

Former Member, Petroleum & Natural Gas Regulatory Board

### ANIL MATOO

Head, HR & Admin., Essar Power

### JEFFREY A. SERFASS

President, National Hydrogen Association, USA

### L. N. MISHRA

RPTL

### PRABHAJAN DIXIT

Essar Oil Limited

### MANJIT SINGH

Total Fina - Elf India Ltd.

### VISHAL GADA

Director, Tax & Regulatory Practices, KPMG India

### L. BALASUNDARAM

BG Exploration & Production India Ltd.

### MANOJ PARMESH

Weatherford Oil Tool Middle East Ltd.

### MIKE HUGENTOBLE

Halliburton Offshore Services Inc.

### JEREMY B. BENTHAM

VP, Global Business Environment, Royal Dutch Shell

### PPG SHARMA

CEO, GSPC Gas Ltd.

### SRINIVAS RAO

Shell Group

### S. K. PANDEY

Indian Oil Corporation Ltd.

### SUDHIR VASUDEVA

CMD, ONGC

### GURDEEP SINGH

MD, GSECL

### SURIYANARAYAN R.

Shell (India)

### ATANU GHOSE

Professor, IIM Ahmedabad

### SHRIKANT LONIKAR

Joint President & Head HR, Adani Power Limited

### HIMANSHU VAIDYA

Institute of Management Consultants of India

### SREEKANTH S.V.

Indian Oil Corporation Ltd.

### DEEPAK P. MAHURKAR

PWC India

### SUMAN BERY

Chief Economist, Shell Group

### SHASHANK GAIKWAD

Hazira LNG & Port

### NITIN ZAMRE

VP/MD, ICF International

### L.K. SINGHVI

Former Member (Commercial) PNGRB  
Management Consultant, UK

### SHALEEN SHARMA

BG Exploration & Production India Ltd.

### D. J. PANDIAN, IAS (RETD.)

Ex-Chief Secretary, Government of Gujarat

### R. R. K. SHARMA

Professor, IIT Kanpur

### JANAKI ANANT B

i-flex communications

### ATUL RATHOD

Weatherford India

### S. K. NEGI

MD, GETCO

### ANURAG K. AGARWAL

Professor, IIM Ahmedabad

### NARESH BEHL

Director - Operations / Projects, Xylem Water Solutions

### FRANCISCO J. SÁNCHEZ

Under Secretary for International Trade, U.S. Dept. of Commerce

### SHAJI ZACHARIAS

Indian Oil Corporation Ltd.

### PRAVEEN GUPTA

Indian Oil Corporation Ltd.

### VIVEK PATHAK

Indian Oil Corporation Ltd.

### BABU THOMAS

GVK EMRI 108 Services

### RANDEEP AGARWAL

President, Australia India Business Chamber (AIBC)

### MR. MEHUL PAREKH

Head - HR, Dresser-Rand India Pvt. Ltd.



# ACADEMIC PROGRAMMES AT SPM

Apart from its programme of MBA, SPM offers other academic programmes as well.

## Management Development Programme

These programmes by SPM train the industrial managers of all level by involving extensive study of the client organization, preparation of specific teaching materials and cases towards the development of a customized course design to suit the needs of each organization. These are one –month duration programmes, attempt to upgrade the skills of participants and also to help the organization in developing a culture conducive to organizational excellence.

## The Doctoral Programme

The Doctoral Programme of SPM is to train prospective scholars to become highly skilled and innovative researchers and teachers in various aspects of management related to the energy sector. It primarily aims at preparing students for careers as faculty members at premier academic institutions.

## Post Graduate Diploma in Petroleum Management for working Executives (PGDPM-X)

PGDPM-X is a two year programme for working executives in Oil & Gas, Energy and Allied Sectors. The programme is divided into eight modules of seven days each. One module is conducted every quarter. Classes are held from Monday to Sunday once in a quarter. Module- I to Module- III offer General Management courses and Module- IV to Module- VI are sector specific modules focusing on Oil & Gas, Energy and Allied Sector Management. Module- VII and Module- VIII offer elective courses. The programme offerings pertain to General management, Economics, Supply chain, International Geo-Political affairs, Project Management, Finance, Maritime Affairs, Information Systems, Energy Trade and Risk Management, City Gas Distribution and Law- to mention a few.





# SPM ANNUAL FEST

SPM Annual Festival, a national event, is a rich blend of academics, an anthem of high adrenaline rush and performing arts, a tussle of management strategies and decision making. Organized in the third week of January, 2016, it extended an opportunity to showcase attitude and aptitude with the quaternary festivities: Catalyst '16 (the management quest), Energy Cup '16 (the sports extravaganza), Reprise '16 (cultural fest), Zephyr '16 (annual alumni meet). Students from many institutes like SIBM Pune, SIIB, KJ Somaiya Mumbai, and JBMIS participated on a huge scale making this 3 day event- a wonderful success.

## CATALYST

Catalyst, the management panorama, provided a forum for students to demonstrate their leadership and managerial temperament in a creative environment. An ensemble of business and management events, it brought together students from business schools across India, distinguished people from the corporate world and entrepreneurs. Catalyst comprised events catering to all four domains of management. A few events were Quiz Bizz, Shram Shakti, Touch, Adhiniyam, The Next Eureka, Look into Future and many more.

## REPRISE

Reprise, creativity meets its talent stakeholders. It aimed to invigorate young minds to reach the pinnacle of their potential and carve out a niche for themselves in the cultural landscape. It was about unleashing the artist within across various disciplines of Drama, Group Dance, Documentary, Photo Story and Band war. Zephyr is the annual alumni meet of the School of Petroleum Management. A few events were Manger's Got Talent, ColorFrame, Aairbhav, Shutterbug and many more.

## ENERGY CUP

Energy Cup is the crescendo of sporting activity, a pantheon of success, a place where people strive hard to achieve unparalleled success. This event brings the corporate forces and students closer and on a similar playing field. Sports like Cricket, Football, Volleyball, Basketball, Badminton, Table Tennis, Carrom, shot put and discus throw tested each of them to their limits and also tested their resolves. It was an ideal platform for the creation of champions who someday would change the dimensions of the world order. Around 18 teams from across the country comprising academic institutions and industry enthusiastically participated in the event.

## ZEPHYR

Zephyr invited all SPM alumni to pay a visit to their school, relive moments on campus, inspire the juniors, thus establishing a strong mutual bond of faith and respect. It was a home-coming festival of SPM that is celebrated with a lot of rapture and reverence in the presence of the alumni.





# STUDENTS' COMMITTEES

Student's Committees are contrived to facilitate the class for Organizing Events, Enhancing Corporate Relations and various Other Activities.

## ACADEMIC COMMITTEE

Amidst the fever to excel in projects and multifaceted activities, a coterie recites at SPM that strengthens the pillar of knowledge of a management program. It's called The Academic Committee. The academic committee is at the core of all student faculty relationship management. It acts as a bridge between the students on the one hand and the faculties and course curriculum on the other. The committee also handles the up gradation of the students' academic profiles by incorporating any certification opportunity. The functions related to knowledge on electives, coordination with in house and visiting faculties and any other issues related to academics stay a responsibility of the academic committee..

## ALUMNI COMMITTEE

The mission of alumni relations cell is to build the bridge between alumni and their Alma mater and encourage them to be a part of its success. The objectives of Alumni Relations Cell is to keep an up-to-date database of Alumni, to establish, maintain and strengthen a lifelong relationship between alumni and their alma mater through opportunities that promote interaction with Alumni Meets. To keep alumni informed and connected to the activities of the institute through communication channels and social media, to encourage Alumni to contribute in the enhancement of their Alma mater through their valuable guidance and support and to celebrate their success with them..

## CULTURAL COMMITTEE

The Cultural Committee of School of Petroleum Management strives to celebrate the cultural diversity in the campus through various festivals and events and create a home away from home environment for students. The committee gives enough reasons for the students to relax and enjoy campus life amidst rigorous academics and never ending student initiatives under the umbrella of clubs/committees. The committee seeks to create a platform that provides the students with an opportunity to display creative talents in a variety of ways.

## GUEST LECTURE COMMITTEE

Guest lecture committee at School of Petroleum Management, PDPU is committed to bring students face-to-face with successful organizational leaders from across and outside the country so as to bridge the gap between students and industry personnel. Prominent speakers from different backgrounds are invited to share their experiences and learning's which stimulates thought, discussion and engagement amongst students, sharpening their overall managerial skills. We, the batch of 2015 shall strive to maintain the benchmark set by the Senior Committee by working towards the overall growth of the Institute by creating value based learning thereby setting high standards for the coming batches to follow.

## PLACEMENT COMMITTEE

A placement committee should have the potential to connect with new employers and this is possible if the members possess assertive and varied interests, strong and comprehensive background of various fields of undergraduate education and work experience. We at SPM have a core competent team of students and highly intellect faculty advisor who work in coordination with an industry expert to find the best fit for your organisation. The committee also ensures the skill development of the students as per the industry trends and makes them ready for future endeavours.

## PUBLIC RELATIONS COMMITTEE

The PR team is empowered with the task of growing, guiding, and managing the student's perception of the college that helps in the branding and sharing information of the campus with the outside world. We create a medium so that our college has public outreach and media relations. It's a way to unite the current students to outside world and the aspiring students to us. With the vastly different paths to creating awareness that are available the Team actively tracks the latest development of the various sectors and shares the information to the students.

We add an extra layer of substance to the work done by the students in the through social media, events, articles, press releases.

## SPORTS COMMITTEE

Amongst the busy days of grooming one's self towards becoming a management graduate, Sports is known for its connection with management. The Sports Committee at its core fuels the burning desire among the students to compete and excel on different aspects of managing the team and individuals. Through rigorous and timely competitions being organised for different sports such as cricket, football, basketball, volleyball, badminton, lawn tennis and table tennis round the year, the committee also helps in maintaining the fragile balance between mental and physical fitness.







# STUDENTS' CLUBS

Clubs promise a unique melting pot of ideas, values, experiences, joy rides, friendly terrains, grit, inspiration, and leadership and above all a tremendous learning opportunity for all. Presentations on different topics, Guest sessions, Debates, Discussion Forums, Quizzes, News Crunches are a few activities that these clubs perform regularly. The underlying philosophy of the clubs is to use students' spare time for personal growth. It not only helps in gaining knowledge but also sharpens the communication skills.

## CLUB ENERGY

Energy Club is an initiative by students to add a new flavor, a new theme and to capture the pulse of the campus. It gives an extra edge to understand, learn and share knowledge on a common platform. This translates to enhance the students' intellect for their managerial domain from their peers and industry experts.

## CLUB MARCOM

Club MARCOM is the "MARKeting" and "COMmunications" club of SPM. At MARCOM, we understand competitive business scenario in the field of marketing, advertising and branding thus, trying to awaken the marketer in each of us through various activities such as presentations, Adwise/ Admad- the ad making competitions, jargons, interactive discussions, GD's, book reviews etc. These activities also help in developing the communication skills and "out of the box" thinking, much needed to survive in the world of marketing. It is here that the students of SPM learn the concepts of marketing in the various segments be it B2B, B2C and C2C; and hence, making the students of SPM practical enough to be challenged anywhere.

## CLUB FINNACLE

FINNACLE is a knowledge sharing platform which gives opportunity to cope up with the constantly evolving world of Finance. Weekly activities such as Debates, Quizzes, Guest Sessions and Presentations help expand the horizon in the world of Finance. The conceptual clarity is achieved by the interactive discussions among the students. News crunching sessions helps gaining insight to the latest developments in the markets. With this the students are able to withstand the circumstances of the bear market and ace the bull market.

## CLUB OPERE – SHONZU

The objective of Opere-Shonzu club is to make students realize the importance of operations management in all domains of industry. Students take initiative every week

and enrich themselves with various topics not only concentrated on hard core operations but also operations management associated with sales, finance, HR etc domains. The club also aims at discussing about the latest tools and software used in industry for optimizing the operations. At large such activities help students to integrate the academics with real time operations going on in the industry.

## CLUB AAJ KI KHABR

This is a very new club at SPM. The objective behind this club is to keep people up to date with current news around and across the sectors. Moreover, students struggle with their knowledge across different sector and keeping a brief with these daily happening by reading through all the newspapers like The Economic Times, Live Mint, Business Standard etc. This helps in overall development and awareness of the students on regular basis.

## SPM MIRROR

SPM Mirror is a monthly magazine, which aims to bring out the extra knowledge from the students, structure the thought process and improve their research, and share the knowledge with the fellow students. The magazine is read by faculties, alumni, and people from companies who come to SPM for internships and placements. The focus for this year will be to bring out more and more articles and ideas from the students, and give them proper platform to share their perspectives with qualitative research. By the end of the year, we want each student to have contributed for Mirror at least once.

## Chai Ki Tapri pe Sessions

A conversation between a student and a faculty at SPM led to the beginning of this club. The aim of this club is to make the students more aware of the latest happenings in the world and making them more connected to the real world and hence lessening the difference

between a SPMite and Graduate from some other B-School. The session includes a class discussion on current affairs, latest trends in the sector and market as a whole etc. The topic to be discussed is decided a week in advance and a very healthy, learning and fruitful discussion takes place. Quite a few sessions have taken place but the knowledge acquired is immense. The session has 2-3 people who will be hosting the event so that it goes in a smooth way.

## OTHER INITIATIVES BY SPM STUDENTS

"Being just another brick in the wall" is an ideology that no student at SPM believes in. Thus, efforts are made to go beyond the expectations and doing something for a greater good. The students of SPM have taken various social initiatives such as organizing a Blood Donation Camp in association with Confederation of Indian Industry-Young Indians (CII-YI) saving hundreds and thousands of lives. Also Raising Fund of an amount equivalent to Rs.16000 from all the students that was utilized to purchase a water boiler for children of a local school was a noble act. Indispensable part of the students' non-academic calendar at SPM. Apart from this, an initiative named "Spreading Smiles" is taken up by SPM Students. As a part of this initiative they create short films having a social message and try to make out difference around.





# CONFERENCES AND CONCLAVES

## INTERNATIONAL CONFERENCE IN ENERGY AND INFRASTRUCTURE, 2016

In its fifth edition, the theme of the conference was 'Energy & Infrastructure Management in Changing Global Dynamics'. There were about 600 attendees from the public, private and academia of Energy & Infrastructure Sector including some overseas guests. The conference was supported by:

- United States - India Business Council (USIBC)
- Indian Oil Corporation Limited (IOCL)
- DEW Journal (Media Partner).
- ASSOCHAM
- NTPC



The event served as a platform for professionals, practitioners, academicians and researchers working in Energy & Infrastructure Sector to share their views on issues and challenges in managing different aspects of the sectors.

The two-day event comprised of an inaugural ceremony followed by two round table conferences and technical paper presentation sessions. The inaugural ceremony witnessed the presence of dignitaries like Shri Narendra Taneja, National Convener, Energy Cell and Advisor to Government of India; Dr D J Pandian, Director General, PDP, designated vice president and chief investment officer, Asian Infrastructure Investment Bank; Honourable Raymond E Vickery Jr, leading author and advisor on US-India relations and former US Assistant Secretary of Commerce, Trade Development; Shri Arun Singhal, Editor in Chief-Dew Journal; Shri B N Talukdar, Ministry of Petroleum and Natural Gas, Government of India and Former Director General, Hydrocarbon; Dr C Gopalkrishnan, Director, SPM, PDP; and Dr Kaushal Kishore, Organizing Secretary, ICEIM - 2016 and Faculty, School of Petroleum Management, PDP. The first day of the conference hosted many eminent national and international personalities for the round table discussion on the topic 'Indo-USA Co-operation in Energy Sector with a focus on Natural Gas Scenario'. The second round table discussion was held on the topic 'Capability Building in Indian Energy & Infrastructure Sector in context of Make in India Campaign with a Focus on Renewable Energy' which had the following distinguished industry experts. The two day event brought in a lot of guest and speakers from industry.



## BUSINESS MANAGEMENT SYMPOSIUM, 2016

School of Petroleum Management, Pandit Deendayal Petroleum University, Gandhinagar has taken up the initiative to invite delegates for its upcoming Business Symposium 2016. The symposium shall make an attempt to have a deeper understanding of recent trends, market dynamics, issues and challenges faced by the industry across varied sectors with a focus on financial sector, digital marketing and business analytics. Continuing with the tradition of the previous years' symposium this year too we are ready for the gathering. The symposium will create opportunities for business managers, directors, services professionals and students to learn about the latest best practices from leading industry experts from across the nation. With the objective of gathering visionaries and industry experts to a common platform this year too we extend our invitation to the Industry leaders for, Business Management Symposium 2016 at School of Petroleum Management on 26th and 27th August 2016. The symposium will broadly proceed with three objectives- "Learning with Passion, Leading to Excellence"

At School of Petroleum Management (SPM) we have always encouraged synergistic approach to classroom learning. With Business Management Symposium 2016 we provide our students, the future leaders with exposure to the current industry practices and the new disruptive ideas that are going to transform the way how the businesses will work in the future. SPM has taken this doctrine to a higher level by inviting industry stalwarts who have made it big- by learning and gradually leading their organizations to the pinnacle of success. This year Business Management Symposium is scheduled on 26th-27th August 2016.



## SAMAVESH: HR CONCLAVE, 2016

Samavesh means 'inclusion'. The HR department in any organization is meant to involve people in different job functions, organizational roles and processes for best results expected by stakeholders. The human resource management function has evolved very much from administrative control to human involvement by improving knowledge and practices in sync with new technology development. SPM's Samavesh is a forum to discuss emerging challenges being faced by HR thinkers and practitioners across industries. Samavesh also means to include HR academicians and practitioners in a symbiotic process for preparing HR managers to handle critical human challenges in 21st century organizations beyond 2020.

Topic of discussion as of now will be under following themes-

- 1) Emerging fields of Human Resource Management
- 2) Critical human relations issues at workplaces. Team Samavesh invites

HR thinkers and practitioners working in different industries to share their views, concerns, opinions, experiences in context of any of the above theme. The purpose of Samavesh is to create healthy discourse of the above critical HR issues and discover new ways to overcome these challenges. This year HR Conclave is scheduled on 19th August 2016.





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FACILITIES

## INFRASTRUCTURE @SPM-PDPU

Library and Information Centre (LIC) is the heart of the Institute with an aim of providing production & dissemination of knowledge, information, insights & intellect. The centre has utilized Information Technology extensively to ensure that resources are accessible from anywhere at any time. Services such as OPAC for checking online availability and reserving online, bio-metric reader, remote access to e-resources and database make the LIC user friendly. LIC holds collection of printed as well electronic resources which include books, journals, databases, CDs/DVDs, e-journals, reports, case studies, conference proceedings, training manuals, etc.

The library has been automated using Alice for Windows (AFW) - an international user - friendly library package. The software facilitates automated circulation (issue - return) of books and speedy access to bibliographic, location and availability information of the books in the library. The catalogue is available on the Internet for inquiring about books. SPM library also subscribes Online Databases viz. EBSCO: Business Source Premier, Infraline: Energy and Infrastructure sector, and CMIE: Industry Analysis Service, CapEx and Business Beacon, Capitaline Plus database and Indiatat.com. The on - campus fully furnished residential facility extends the flexibility of conducting all types of academic and extra - curricular activities at time suiting to the requirements for the students. The learning has been extended to a 24x7 time-frame instead of standard class timing.

RESIDENTIAL  
ACCOMMODATION  
FOR STUDENTS





*SPM believes that creating a serene environment blended with modern technologies heightens the spirit and energy level of all learners and inspires them to optimize their learning efforts. In this direction SPM provides the intellectual ambience in a stimulating campus.*



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LATEST HARDWARE  
& SOFTWARE  
AND SEAMLESS  
INTERNET  
CONNECTIVITY



## JOYDEEP MUKHERJEE

**COMPANY:** Bharat Petroleum Corporation Limited

**PROFILE:** Dy. Manager - Lubes, Siliguri | **BATCH:** PGP-08

“Professionalism” is a loosely used word. Today, when I have put in 05 years in Bharat Petroleum Corporation Limited, I can only understand a certain portion of that word. In today’s organizations, one is tested to the hilt of knowledge, proficiency, ability to make sound decisions, working in a team and if fortunate enough leading a team. I can safely vouch that the days spent in School of Petroleum Management were full of experiences which helped me gather knowledge about the Energy Sector, appreciate the nuances of energy businesses and hone my skills of working, managing & leading teams. The relentless case-study oriented pedagogy opened our horizons of thinking and analysis, the day in-day out presentations honed our marketing skills; helped shedding our inhibitions and the world class infrastructure made us resourceful. To cap it all, I also must mention the homogeneity in the Batches, which helped us to interact & understand different people; made us emotionally intelligent human beings. To the companies looking for “Energy Professionals”, I can only say, your search end here.

To the budding managers who are about to enter another important phase of their lives,

Good Luck!

## KRISHNADEV CS

**COMPANY:** FICCI

**PROFILE:** Deputy Director (Energy) | **BATCH:** PGP-09

MBA is all about adapting human knowledge in business context. School of Petroleum Management gave me the ideal platform to bounce off classroom learning across some very sharp and smart guys. It has been the most fruitful two years of my life.

## SHOBIT MARWAH

**COMPANY:** Shell, Singapore

**PROFILE:** Economist | **BATCH:** PGP-08

The campus is outstanding, and adding to that, the teachers had new ideas, cutting edge performance that made my time there valuable. Not only was it a world class educational experience, I met people from varying industries. Their perspective augmented the program which I would classify as condensed MBA course focusing on ‘oil and gas’ filled with tools you can apply on job. From the staff, professors, classwork to the work groups the impact is real and substantial to augment my professional career.

## RUTVI JAIN

**COMPANY:** Mahanagar Gas Limited, Mumbai

**PROFILE:** Assistant Manager, CNG Group-Marketing | **BATCH:** PGP-09

MBA with specialization in Oil and Gas Sector from SPM has helped me to the core in shaping my career. From past 4 years, I am working with Mahanagar Gas Limited - one of the leading natural gas distribution firms of India. The learnings of CGD sector which were inherited during my MBA and internship days has helped me in performing better in my present job profile. I am working as Assistant Manager-Marketing and part of core CNG group of MGL which has taken my learning graph to a very high scale. The concepts learned during my college days helps me in my corporate life. Being associated with SPM & PDP is a matter of PRIDE for me... the Alumni Relationship Cell initiatives of the Institute is really commendable and it keeps me in touch with Institute’s activities.

# ALUMNI SPEAK





# RECRUITER SPEAKS ABOUT SPM

“Having been associated with School of Petroleum Management, Pandit Deendayal Petroleum University, as a proud recruiter since almost last 6 years now, EY has realised that the resources recruited from SPM have delivered substantial value over the period of time through a unique blend of rich energy sector exposure and astute managerial skills. Ernst and Young leadership also appreciates the commitment demonstrated by resources hailing from SPM PDPU across hierarchy and looks forward to lasting relationship with Pandit Deendayal Petroleum University (PDPU) which would result in successful academia-industry collaboration.”

- CHANCHAL MAHESHWARI -  
*Executive Director - Risk Advisory Services  
Ernst & Young, Ahmedabad*

Tieto's Energy Components (EC) software is the leading solution worldwide as per IDC Energy Insights. And we are always striving to welcome top talent to join us in the journey of finding new perspectives, managing change, simplifying and accelerating our clients' businesses. School of Petroleum Management (SPM), Pandit Deendayal Petroleum University (PDPU), Gandhinagar has provided us many brilliant colleagues who have been consistently contributing in our global and evolving working environment.

- NIKHIL PATIL -  
*HR Partner - Recruitment  
Tieto Corporation, India Delivery Centre*

We at Infosys have been associated with School of Petroleum Management [PDPU] since its inception and the relationship has strengthened over the years. The primary beneficiary of SPM talent has been our business units aligned to the Energy /Oil & Gas industry verticals. Strong learn ability and focus on subject fundamentals make the SPM students exceptional.

- NARENDRA MEDAPPA -  
*Practice Lead - Talent Acquisition  
Infosys Limited, Bangalore*



## EXPERT SPEAKS ABOUT SPM

It is great to be here & interact with the students & faculty. The infrastructure is at global standard. I thoroughly enjoyed it. Would love to visit again & interact.

DR. PAURAV SHUKLA  
*Professor, Glasgow Caledonian  
University UK*

The remarkable progress and growth of PDPU in a few short years gives us the confidence that it will be India's MIT in the field of energy.

DR. URJIT PATEL  
*Governor, RBI*

A world class infrastructure for the university, very happy & excited to come here, will look for future opportunity to visit.

MR. ANURAG DEEPAK  
*ED-PIPELINES, BPCL*



## SOME OF THE EMINENT SPEAKERS



**DR. URJIT PATEL**  
Governor, RBI



**DR. KIRIT S PARIKH**  
Chairman IRADe & Chairman  
Expert Group for Low carbon  
Strategy for Inclusive Growth  
Planning Commission of India



**DR. SUMAN BERY**  
Chief Economist,  
Shell Group



**ANIL SARDANA**  
Managing Director,  
Tata Power



**PADMA BHUSHAN  
DR. J.J. IRANI**  
Former President & MD,  
TATA Steel

**ARUN KUMAR  
JAGATRAMKA**

Chairman & Managing Director,  
Gujarat NRE Coke Ltd.



**SASHI MUKUNDAN**  
Country Head - India,  
British Petroleum



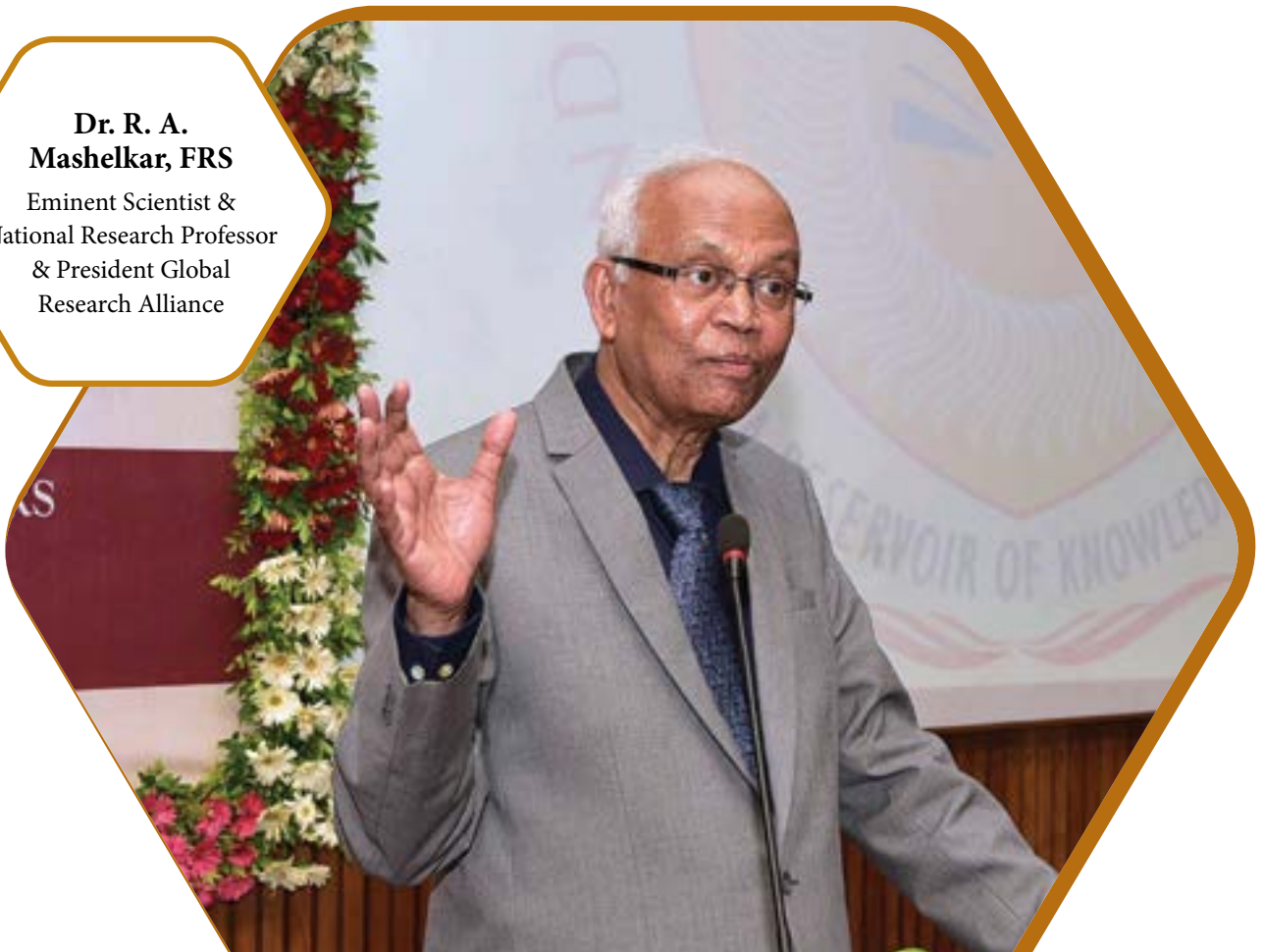
**RAJESH PRASAD**  
Head – RuPay Acceptance at  
National Payments  
Corporation of India (NPCI)



**MR. S G Shyam Sundar**  
MD & Co-Head India,  
Morgan Stanley Infrastructure

**Dr. R. A.  
Mashelkar, FRS**

Eminent Scientist &  
National Research Professor  
& President Global  
Research Alliance







## PLACEMENT COMMITTEE

The Corporate Relations and Placement at the SPM is established to fulfill two complementary functions – (i) connecting companies to right students and vice versa and (ii) facilitating symbiotic relationship between companies and the institute. It manages the entire process of placement starting from identifying the organizations, inviting them to the campus, providing them all information, helping students prepare, coordinating logistics during the placement week, and taking care of follow - ups. The Placement Committee plays the major role aptly supported by other faculty members and administrative staff.

## SUMMER PLACEMENTS 2016-2017: CALENDAR

The Summer placement 2016-2017 is scheduled from December, 2016 onwards.

During the season companies will be given a date and time slot to organize their recruitment process at the campus. It is expected that the entire selection procedure will be carried out within the time frame offered. Companies may invite CVs of interested students and shortlist them on the basis of their profiles before coming to campus. On campus, the companies apart from interviewing the short - listed candidates may also choose to interview other students. Once a student has got a certain number of offers, He/she will not be allowed to participate in the summer placement process further. Companies are required to declare the name of the students selected as soon as they have completed their processes.

The companies may kindly contact undersigned for any other details:

**Placement Committee**

**Phone:** 079-23275124

**E-mail:** placements@spm.pdpu.ac.in

## CORPORATE RELATIONS AND PLACEMENTS

Greetings!

It gives us immense pleasure and pride to introduce our 10th batch of the two-years, full-time, residential MBA programme focusing on functional areas of Energy and Infrastructure, Marketing, Operations, Finance, Human Resources. The batch has an un-parallel profile, a sound mix of experienced and fresher students from varied technological disciplines. They are undergoing a meticulous course curriculum, demanding pedagogical framework which includes comprehensive case studies, presentations, quizzes, individual and group projects, seminars, industrial visits and term examinations. The students of SPM creates a strong industry interface by organizing National level Conclaves and Guest Lectures, focusing on issues and

current trends in Oil & Gas, Power, Solar, Infrastructure, Finance, HR and Business management. SPM also hosts annual students' fest consisting of Academic, cultural and sports event. Daily Clubs pertaining to Energy, Finance, Marketing, Operations and Human Resource are undertaken by students. These activities engage students with the industry, augmenting their learning and building their business competencies. We are confident that the students of SPM will perform beyond your expectations and make significant contribution to help your organization grow. On behalf of SPM, we put forward the talent of SPM and cordially welcome you to participate in the summer placement process and develop a mutually beneficial relationship.

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Faculty Advisor, Corporate Relations

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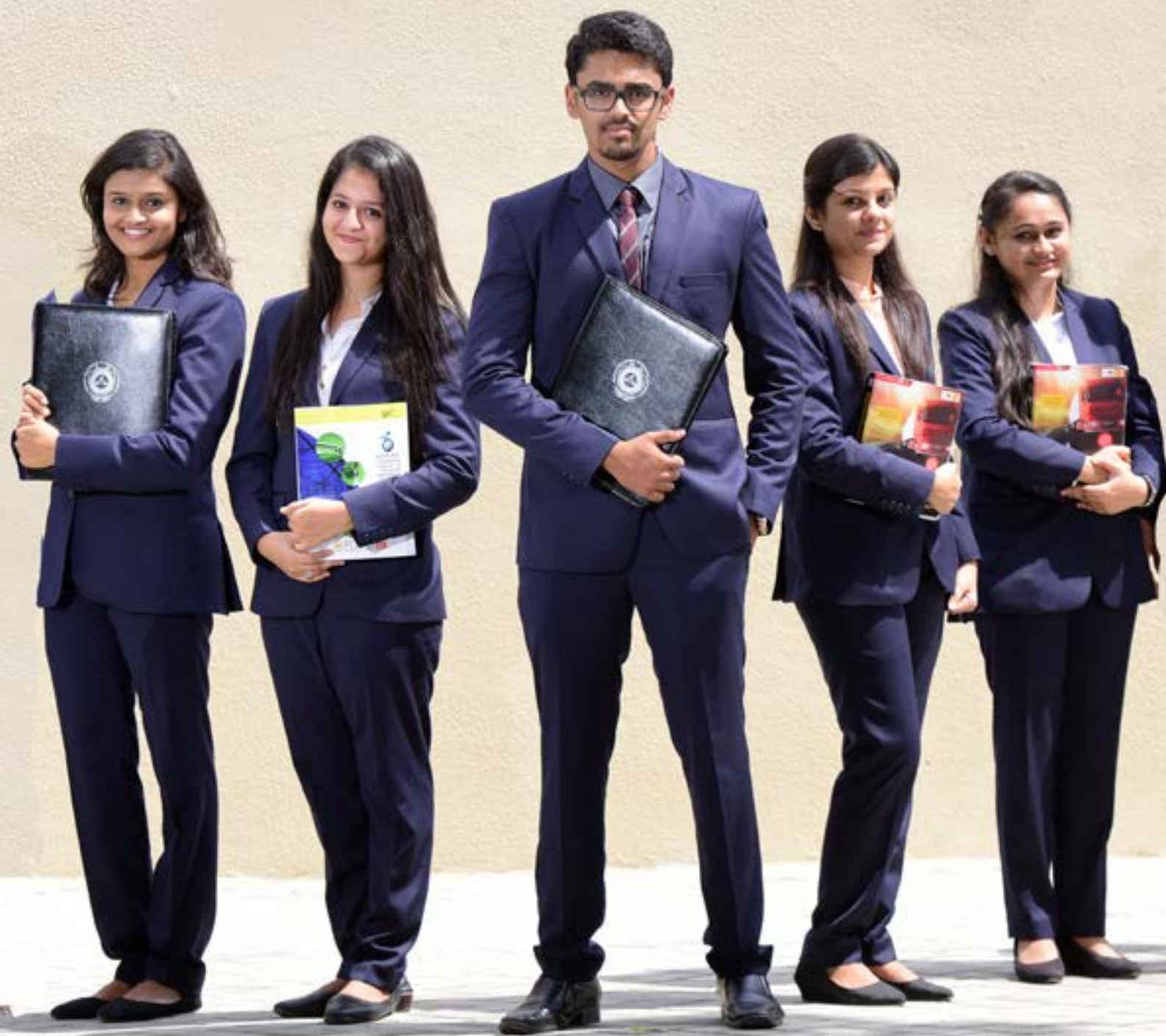
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# STUDENTS' PROFILES





## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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## STUDENTS' PROFILE



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### UMANG PATEL

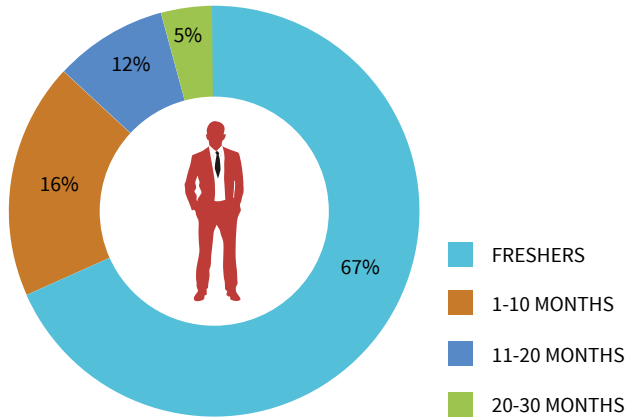
**AGE** : 22  
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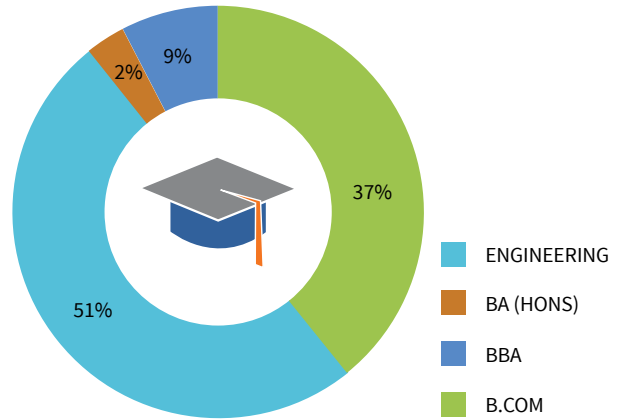
### VAIBHAV MADAN

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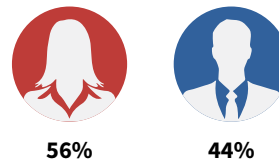
### WORK EXPERIENCE



### GRADUATION DOMAIN



### GENDER RATIO



## BATCH OF MBA 2016-2018

The class consists of 43 students who are from as many as 12 states of India. This is the most diverse batch consisting of students from various disciplinary backgrounds like Engineering, B.Com, B.B.A. & B.A. Out of 43 students, 13 students have work experience in varied sectors like Textile, Power, Manufacturing, Information Technology, Media, Education etc.









## COMPANY RESPONSE FORM – SUMMER PLACEMENTS

Name of the Organization: \_\_\_\_\_

Address : \_\_\_\_\_

\_\_\_\_\_

Contact Person: \_\_\_\_\_ Designation : \_\_\_\_\_

Phone No.: \_\_\_\_\_ E-mail: \_\_\_\_\_

Area(s) of Requirement: \_\_\_\_\_

### Method of selection (Kindly Tick):

☐ Written exam ☐ Resume ☐ Group discussion / Case discussion

☐ Interview / Telephonic ☐ Others (please mention) \_\_\_\_\_

Position offered: \_\_\_\_\_

### Initial remuneration (In case of Cost to Company, please provide details)

Salary: \_\_\_\_\_ Other perks: \_\_\_\_\_

Training / Probation period (if any): \_\_\_\_\_

Remuneration on confirmation: \_\_\_\_\_

Likely places of posting: \_\_\_\_\_

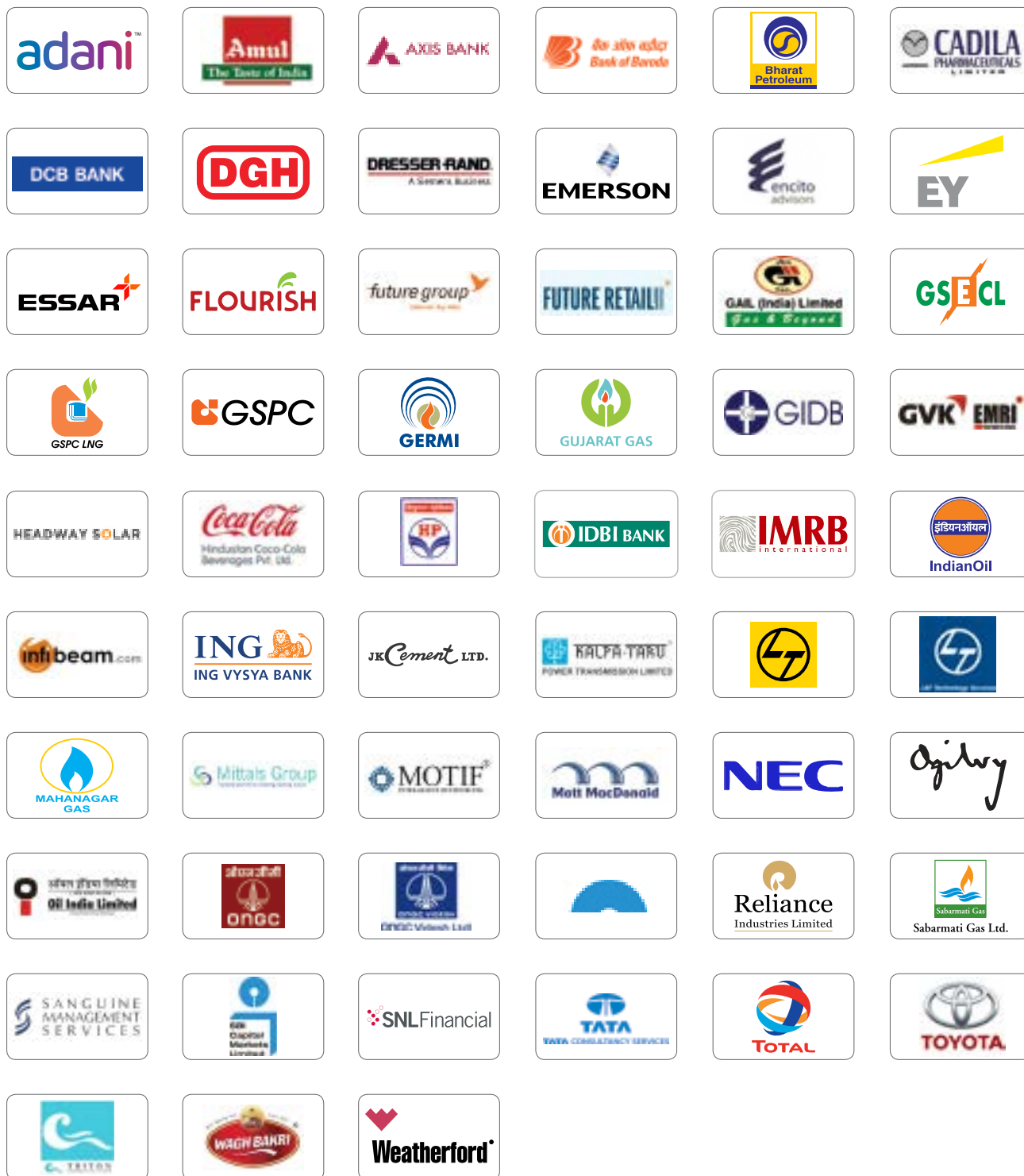
Any other information: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Seal

# Summer Placements at School of Petroleum Management - A GLANCE

The placement initiatives of SPM for all of its nine batches attracted a good number of companies from Energy & Infrastructure, Oil & Gas, BFSI, Consulting and other sectors. All of our students managed to bag the substantial job profiles at prestigious organizations. Also School of Petroleum Management has managed to receive accolades industry vibes, both in terms of alumnus performance and the curriculum structure. Since its inception, following companies have participated in Placements Season:





## Student Placement coordinators

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# PDPU

PANDIT DEENDAYAL PETROLEUM UNIVERSITY

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