

ENERGY &
INFRASTRUCTURE



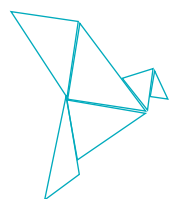
MARKETING, FINANCE,
OPERATIONS, HRM

MBA
ADMISSION 2014



PDPU
PANDIT DEENDAYAL PETROLEUM UNIVERSITY

SPM
SCHOOL OF
PETROLEUM
MANAGEMENT

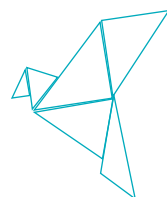


VISION

To be an internationally renowned and respected institution imparting excellent education and training based upon the foundation of futuristic research and innovations in the broad context of business and specific to energy & infrastructure sector.

MISSION

To prepare management graduates for continuous learning and inspiring them to contribute to the growth of increasingly knowledge and technology driven global businesses in general and energy & infrastructure sector in specific.



BOARD OF GOVERNORS

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Chairman & Managing Director,
Reliance Industries Ltd.
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Petroleum University.

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Energy and Petrochemical
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Gandhinagar.

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Principal Secretary,
(Higher and Tech. Education)
Government of Gujarat,
Gandhinagar

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Professor in Petroleum Engineering TUCRS,
Director, University of Tulsa.

Dr. R. A. Mashelkar

FRS Bhatnagar Fellow,
National Chemical Laboratory, Pune.

Dr. Nigam Dave

Dean, School of Liberal Studies,
Pandit Deendayal Petroleum University.

Shri Sudhir Vasudeva

CMD, ONGC



Dr. Mukesh Ambani

President

Pandit Deendayal
Petroleum University
& Chairman Reliance
Industries Limited

PRESIDENT'S MESSAGE

Pandit Deendayal Petroleum University, envisions the creation of a world-class university. An institute which aims to be one of the front-runners in imparting education in the fields of energy & infrastructure, humanities, engineering, management, and liberal arts. And I am greatly enthused to announce that Pandit Deendayal Petroleum University (PDPU) is now one of the leading universities in India aspiring for global standards of excellence. In a short span of seven years, PDPU has reached a tipping point and is set to pace the major transformations taking place in education. PDPU is also old enough now to create young professionals who impart significant contributions to the economic and the social landscape of India.

Today, the corporate world seeks a generation of young people who are not only academically sound, but are also capable of thinking innovatively. I feel proud to see that the holistic education system of PDPU has successfully brought the best out of the students. I'd like to reiterate my whole-hearted support for PDPU and wish them all the very best for their future endeavors and accomplishments.

All the Best!

CHAIRMAN - STANDING COMMITTEE MESSAGE



**Shri. D. J. Pandian,
IAS**

Additional Chief Secretary
Energy and Petrochemicals
Department
Government of Gujarat

I feel a great sense of privilege in writing to you to enroll with the School of Petroleum Management. We at the School take pride in creating a set of Management graduates who can dynamically adapt to an ever changing Business environment in this digital age. We are confident that the exposure imparted to you on campus will be functionally relevant in the corporate world. As professionals who can lend value, you as a management graduate will also be expected to conduct yourself with humility and integrity as priceless personality attributes.

The two year journey as I see it will be a truly transformational one. It will be engaging, rigorous, collaborative and will present a global frame of reference to the students to internalize and apply to the evolving world of management. Fine tuning core theories and case studies specifically to diverse sectors will be a niche and intense experience. These are the learnings which you will be expected to assimilate.

I once again welcome you to be a part of SPM and hope you will engage yourself in a great academic experience.



**Hemant C. Trivedi,
Ph.D.**

DIRECTOR'S MESSAGE

School of Petroleum Management (SPM) was established in the year 2006 to cater to managerial manpower requirements of oil and gas sector and has soon expanded to cater to the needs of Energy and Infrastructure sector. The batch of 2014-15 shall consist of the two distinct programs, the well established MBA in 'Energy and Infrastructure' and the newly introduced MBA program, now admitting the second batch, offering Marketing, Finance, Operations and Human Resources Management & Organizational Behavior to specialize. MBA (E&I) students have an advantage of pursuing their studies in Energy and Infrastructure sector courses. The six batches of students that have graduated from SPM have got good placements, which is evidence that the industry recognises MBA Graduates of SPM as most suitable to fulfil their manpower requirements. We at SPM recognize that a professional programme in management at postgraduate level must equip students with clear concepts in every functional area of management. Understanding of business and associated issues, and exposure to industry practices are equally important for a successful managerial career. Along with knowledge and understanding of business and environment one would also need to hone several soft skills. The curriculum at SPM is carefully designed and delivered to impart conceptual knowledge, provide in-depth understanding of industry and enhance soft skill capabilities. Full-time residential requirements and two years of engaging co-curricular and extra-curricular activities also add value to the personality development of our students. Our dedicated team of full-time faculty members are actively engaged in case writing, research and publication, takes deep interest in shaping-up the young minds. We are fortunate to receive great support from the industry. Experienced senior executives from industry always help us in our MBA admission process, designing of curriculum, course development, teaching, research and case writing.

The Computer Lab, Library and other physical infrastructure facilities on our campus provide a backbone for creating a healthy and convenient learning environment for teachers and students. Modern hostel, cafeteria and sports complex make campus life quite livable, enjoyable, interactive and fulfilling. School of Petroleum Management is seriously considered by candidates looking for good Management Education in India, either in Energy and Infrastructure sector, or in other aspects of business management.

This promise is very well delivered for last eight years as established by multiple laurels achieved by students and faculty of SPM.



PANDIT DEENDAYAL PETROLEUM UNIVERSITY

Pandit Deendayal Petroleum University (Recognised by UGC), Gandhinagar, promoted by Gujarat State Petroleum Corporation Limited (GSPC), is a University primarily focusing on the field of energy education and research. While addressing the need for trained and specialized human resource for energy sector worldwide, PDPU offers other programmes as well.

“PDPU Helps Expand the Opportunities for Students and Professionals to Develop Intellectual Knowledge Base with Leadership Skills to Compete in the Global Arena. All these are Accomplished Through a Number of Specialized and Well Planned Undergraduate, Post Graduate and Doctoral Education Programmes.”

The Five Schools of PDPU are listed below:

- **School of Petroleum Management (SPM)**
- **School of Petroleum Technology (SPT)**
- **School of Solar Engineering (SSE)**
- **School of Liberal Studies (SLS)**
- **School of Technology (SOT)**

GANDHINAGAR

An Ideal Setting for Learning & Knowledge

Gandhinagar, a capital city of Gujarat and a well-planned city, established along the river Sabarmati giving the city a lush green garden-city atmosphere, has a generous provision for extensive plantations, a well developed infrastructure and large recreation opportunities. Located in Gandhinagar, PDPU is spread over an impressive campus of about 100 acres and offers necessary infrastructure for a world class institute.



SCHOOL OF PETROLEUM MANAGEMENT

The Management School was first established as the Institute of Petroleum Management, Gandhinagar (IPMG) in 2006 by GERMI (Gujarat Energy Research and Management Institute), established as a trust and a society by GSPC (Gujarat State Petroleum Corporation), a Government of Gujarat undertaking. Subsequently in 2007, when GERMI established Pandit Deendayal Petroleum University (PDPU). IPMG became the constituent of PDPU and changed the name to School of Petroleum Management (SPM).

School of Petroleum Management (SPM) has been successfully conducting MBA (Energy & Infrastructure) programme, and shall be admitting its 9th Batch in 2014. SPM introduced the new MBA programme last year, offering specializations in Marketing, Finance, Operations and Human Resource Management. SPM, as a premier institution, offers state-of-the-art facilities, provides world class education, training, and research, consultancy and outreach services in various sectors of the industry.

The Programme

SPM on its part has formed a strong faculty team with relevant expertise and global perspective. It has developed a rigorous curriculum for the following programmes currently offered:

- (a) Masters of Business Administration; a two-year full-time residential programme.
- (b) Doctoral Programme (Ph.D.) in Management; full time and part time programme.
- (c) Postgraduate Diploma in Petroleum Management for Executives (PGDPM-X); a two-year part-time modular programme with one-week campus study every trimester for eight trimesters.
- (d) Management Development Programmes and Certificate programmes.

The MBA programme focuses on energy and infrastructure sector, finance, marketing, operations, human resource management. It allows students to acquire MBA degree with concentration in any of the functional areas of management.

The two year residential MBA programmes are delivered on trimester (quarter) basis, with three quarters every year and an eight week summer training. The first year courses in both the programmes lay foundation of management with courses like communication skills, organisational behaviour, economics and statistics, and also equip students with conceptual knowledge of various functional areas of management like accounting, finance, marketing, operations, human resource management etc.

The MBA with specialisation, Energy & Infrastructure allows students during second year of the programme to undergo energy and infrastructure management related core as well as elective courses, whereas the second year students of MBA with functional specialisation are required to concentrate/ specialize in any of the functional areas of management, viz. marketing, finance, operations and HRM.

Apart from the academic programmes, SPM offers short term executive programmes and certificate programmes for working executives and professionals to keep them abreast with the latest managerial issues and challenges.



OBJECTIVES

To operate as an educational and research hub that networks with national and international practitioners from varied sectors.

To offer business educational programmes leading to Master's and Doctoral Degrees.

To manage the content, design, delivery, learning outcomes and continuous innovation of the academic programmes in a manner that earns accreditation of international stature.

To offer customized training programmes with relevant conceptual inputs and skills to address the demand of increasingly competitive business and industry.

To create knowledge through research in the areas of techno-managerial challenges, and also disseminate it for the benefit of students, practicing managers and policy makers.

To promote a strong, effective and mutually beneficial Industry-Institute interaction.

The students, faculty and learning resources at SPM endeavour to produce some of the best minds in the country that are focused on the management of Energy & Infrastructure sector, functional areas of management like Marketing, Finance, Operations, HRM and allied subjects.

Students

Students of SPM come from diverse backgrounds, which help them to examine managerial issues of business and industry from multiple perspectives. In addition, an environment conducive to new ideas and sharing of knowledge helps in the development of a spirit of cooperation and teamwork among students. Some of the unique characteristics of our students include academic excellence, leadership potential, willingness to change and also make change, and a deep rooted respect for all cultures and values. Every year a good number of students come with prior work- experience. These students bring tremendous value to the school in the form of a rich mix of learning of the applicability of their knowledge in a functional domain and its relevance in the larger business context. As a result all students develop better appreciation of theory and grow as more mature and complete managers at the end of the academic process.

Faculty


The essential catalyst in the process of transformation is our accomplished and erudite faculty. Our faculty members are involved in teaching and consultancy, as well as leading-edge research in key management areas. Many of them have taken up teaching assignments at SPM after years of corporate experience. They have publications in reputed journals and periodicals to their credit. As a consequence, they bring a rich combination of academic rigour as well as practical and industrial experience to the class room. For these reasons, SPM students are known to have significantly higher domain exposure.

Support Facilities

Faculty and students of SPM derive the best campus experience due to the effective support, physical and non-physical facilities, that SPM is able to provide from the beginning. State of the art buildings for stay and study, computational facilities with Wi-Fi connectivity, rich library facility, along with dedicated well-trained staff collectively enhance the learning experience of students on campus.



SPM ADVANTAGES



CURRICULUM

Those who study a sector can also take concentration in functional areas of management. The second year students of MBA programme are required to opt for concentration (specialization) in functional areas of management, like finance, operations, marketing, human resource management, etc.

To complete the credit requirements of the entire programme, students take 120 credit hours (an equivalent of 40 full-credit courses) during both the programmes. 75 credit hours of core courses are generic in nature in the first and second year. The remaining 45 credit hours of courses in the second year depend on the choice made by the students in their respective programmes.

THE PROGRAMME

The two-year full time residential programmes leading to Master in Business Administration (MBA) is delivered in quarter (semester) system over the two years, with six quarters of study in the two years and a summer internship with industry at end of the first year of study.

COURSES - MBA (ENERGY & INFRASTRUCTURE)

Accounting & Finance

- Financial Accounting for Managers
- Cost & Management Accounting
- Oil & Gas Accounting & Taxation
- Financial Management I
- Financial Management II
- Business Ethics and Corporate Governance
- Management Control Systems
- Management of Financial Services
- Energy Trade & Risk Management
- Infrastructure Finance
- International Finance

Marketing

- Marketing I
- Marketing II
- Brand Management in E&I Sector
- Business to Business Marketing
- Marketing of Petroleum Oil Lubricants
- Business of LNG (Liquefied Natural Gas)
- Services Marketing
- International Marketing
- City Gas Distribution Business

Organization Behaviour

- Organizational Behaviour
- Organizational Dynamics & Change Management
- Stress Management
- Managing Cross-Cultural Issues
- Creativity & Innovation Management
- Talent Management

Human Resource Management

- Human Resource Management
- Industrial Relations & Labour Law
- Compensation & Benefits Management
- Negotiation & Conflict Management
- Training & Development
- HR Tools & Techniques
- Health, Safety & Environment Management

Economics

- Managerial Economics
- Macroeconomics
- Pricing of Energy Products
- Petroleum Economics
- Market Structure & Game Theory
- Public Sector Economics
- Carbon Finance: New Business Opportunities
- Econometrics
- Management of Power Sector

Operations Management

- Operations Management I
- Operations Research
- Operations Management II
- Project Management
- Managing Oil and Gas Business Operations
- Infrastructure Contract Management
- Supply Chain and Logistics Management
- Managing Refineries
- Managing Oil and Gas Contracts
- Operations Strategy
- Materials and Spares Management
- Quantitative Methods I
- Quantitative Methods II

General Management

- Business Communication I
- Business Communication II
- Business Research Methods
- Corporate Strategy
- Legal Aspects of Business
- Energy Laws
- International Business Management
- Business Consulting
- Entrepreneurship
- Indian Ethos and Management

Information System

- Managerial Computing
- Management Information Systems
- Information System in Energy Value Chain
- Business Intelligence & Data Mining

Energy & Infrastructure

- An Introduction to E&I Sector - A Business Perspective
- Energy & Infrastructure Sector - Technology & Management Perspective
- Enterprise Asset Management
- International Maritime Affairs in E&I Sector

Summer Internship Course on Independent Study

COURSES - MBA (Marketing, Finance, Operations, HRM)

FIRST YEAR

- Principles and Practice of Management
- Financial Accounting for Managers
- Managerial Economics
- Business Communication I
- Marketing Management I
- Organizational Behaviour
- Operations Management I
- Operations Research
- Cost & Management Accounting
- Financial Management I
- Business Communication II
- Business Research Methods
- Organizational Dynamics & Change Management
- Quantitative Methods I
- Managerial Computing
- Macroeconomics
- Financial Management II
- Human Resource Management
- Management Information Systems
- Marketing Management II
- Operations Management II
- Quantitative Methods II
- Game Theory

Summer Internship Project

SECOND YEAR

CORE

- Corporate Strategy
- Legal Aspects of Business
- Project Management
- Business Ethics and Corporate Governance
- Management Simulation
- International Business Management
- Indian Ethos and Management
- Entrepreneurship
- Business Consulting

ELECTIVES

Marketing

- Business to Business Marketing
- Services Marketing
- International Marketing
- Strategic Brand Management
- Consumer Behaviour
- Integrated Marketing Communications
- Marketing Research & Information Systems
- Retail Management
- Sales and Distribution Management

Finance

- Management of Financial Services
- International Finance
- Management Control Systems
- Strategic Financial Management
- Security Analysis and Portfolio Management
- Corporate Taxation and Financial Planning
- Investment Banking
- Corporate Restructuring, Mergers & Acquisitions
- Derivatives & Risk Management
- Venture Capital & Private Equity
- Excel Based Financial Modelling

Human Resource & Organizational Behaviour

- Compensation & Benefits Management
- Negotiation and Conflict Management
- HR Tools and Techniques
- Managing Cross-Cultural Issues
- Creativity and Innovation Management
- Talent Management
- Training and Development
- Stress Management
- Industrial Relations & Labour Law
- Strategic Human Resources Management

Productions & Operations

- Operations Strategy
- Supply Chain and Logistics Management
- Business Intelligence & Data Mining
- Business Process Re-engineering
- Enterprise Systems and IT Strategy
- Materials and Spares Management
- Contracts Management

Course On Independent Study

PEDAGOGY

Teaching methods at the SPM include lectures, case studies, seminars, group discussions, business games, role plays, simulation exercises, structured and unstructured group work as may be needed by a specific topic. The emphasis is on involving the students in learning and helping them to relate concepts and theories to business requirements of different industries. As an added advantage, the learning provided at SPM is not only restricted to the classroom but also through field visits, summer internship, independent study courses and constant interaction with industry personnel.

Case Studies

The teaching and learning process at SPM mainly focuses on case study method which includes a dynamic process of exchanging perspectives, countering and defending points and building ideas that improve students' understanding and exposure to decision-making process in a complex business environment.

Group Projects

Working with talented and accomplished peers provides a unique opportunity for accelerated professional and personal growth. Group projects, a major component of most courses, help students to not only learn the intended concepts and skills, but also to develop and refine skills to work in diverse groups. The groups are formed from pools of varied disciplines, backgrounds, corporate experience and career orientations to leverage the enormous diversity in perspectives. The projects are designed in such a manner that the entire class benefits with coverage of multifarious aspects of different industries with minimum overlap and duplication.

Summer Internship

Summer Internship is a major component of the learning process at SPM. At the end of third trimester, all students


are required to undertake summer internship of eight weeks with energy sector companies, financial institutions, IT and infrastructure majors, management consultancies and others. On successful completion of the training, every student is required to make a presentation and submit a written report for evaluation. The formal assessment and feedback of the industry guides are also taken into consideration for overall evaluation of summer projects.

Course on Independent Study

A self motivated student can also take up a course of independent study under the guidance of a faculty and learn a specific topic of interest in the field of energy and infrastructure, functional management areas and allied subjects.

Beyond the Classroom

SPM offers a dynamic campus with outstanding study and research facilities. It also boasts students extraordinary opportunities for professional growth through participation in various cultural and academic clubs that organize field trips, academic seminars, cultural programs, debates, discussions and various community services. Domain specific workshops are also organized periodically to strengthen the teaching-learning process.



INFRASTRUCTURE

SPM believes that creating a serene environment blended with modern technology enhances the spirit and energy level of all learners and inspires them to optimize their learning efforts.

In this direction SPM provides an intellectual ambience in a stimulating campus.

Towards this end SPM provides:

Campus Facilities

- Impressive and aesthetically built academic areas
- Wellness Centre
- Automated Library and latest communication facilities
- Cafeteria and Food Court
- Sports and Recreational facilities
- Good living conditions in hostels

Hostel

The on-campus, fully-furnished residential facility extends the flexibility of conducting all types of academic and extracurricular activities. There is a separate hostel facility for girls.

Library & Information Centre (LIC)

LIC is the heart of the School which aims to provide knowledge, information, insights and facilitate intellectual development. The centre has utilized Information Technology extensively to ensure that resources are accessible from anywhere at any time. Services such as OPAC for checking online availability and reserving online, bio-metric reader, remote access to e-resources and database makes the LIC user friendly. LIC is well-equipped with a collection of printed as well as electronic resources which includes books,

journals, databases, CDs/ DVDs, e-journals, reports, case studies, conference proceedings, training manuals, etc. The school also has an inter-library arrangement with premier institutes of Ahmedabad such as AMA, IIM-A, EDI and DAICT. This association facilitates access to books, periodicals etc to create a wider resource for both students and the faculty.



ADMISSIONS 2014

SPM announces admissions to the 2014 Batch.

The admission process consists of the following components:

- **CAT- 2013 Score (Common Admission Test, conducted by the IIMs)**
- **Group Discussion**
- **Personal Interview**
- **Work Experience**
- **Academic performance in Standard 12 and at Bachelor Degree**

Eligible candidates can apply through a prescribed Admission Form along with the payment of application fee. In due course candidates who will be short-listed on the basis of CAT score will be invited for GD and PI.

Key Admission Details

Last Date for Receiving Applications : 28th February, 2014

GD & PI : 19th to 22nd March, 2014

Session Begins : 23rd June, 2014



ELIGIBILITY

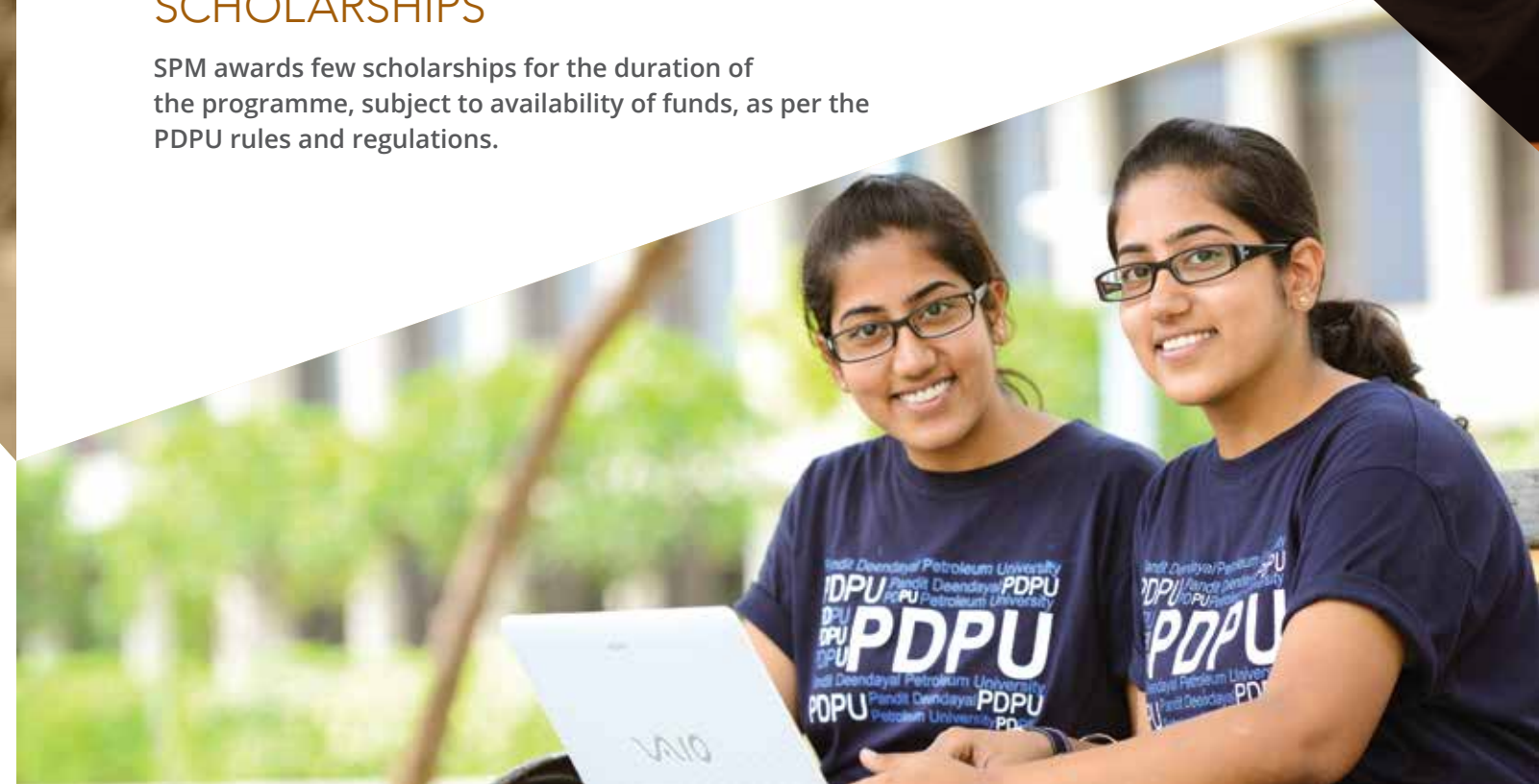
School of Petroleum Management uses CAT score as an input for the admission process. The minimum eligibility criterion for admission to the programme is a Bachelor's Degree with at least 50% marks (45% marks for SC-ST candidates) or equivalent CGPA of any recognised university in India or abroad.

The Bachelor's Degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The basis of computing the percentage obtained by the candidate in bachelor's degree would be as per the practice followed by the university/ institution from where the candidate has obtained the degree. In case of the candidate being awarded grades / CGPA instead of marks, the equivalence of percentage will be considered.

For details you are advised to visit our website www.spm.pdpu.ac.in and read the MBA Admission Policy.

SCHOLARSHIPS

SPM awards few scholarships for the duration of the programme, subject to availability of funds, as per the PDPU rules and regulations.



FACULTY AND HUMAN RESOURCES

The School is in the process of building a world-class intellectual community of distinguished and dedicated faculty to promote learning and knowledge creation of high order. The School endeavours to create an environment of academic freedom overlaid by meticulous standards of excellence and socially responsive practices. The fundamental strength of the faculty is in the rich experience they bring to SPM, enhanced by enthusiasm at participating in the early days of a budding domain specific institution.

SPM encourages and cultivates an environment of collaborative learning amongst the faculty team. The School also recognizes that research provides a major interface with wider academia and industry.

Pioneering interdisciplinary research by the faculty contributes directly to a better learning environment at the School and indirectly to a wider audience of practicing managers and teachers of management.

The model for the faculty has a portfolio mix of competent permanent and visiting faculty from Academia and professionals from industry.

This model ensures that students are exposed to the latest insights and perspectives in the businesses, especially related to Energy and Infrastructure sector.

The faculty endeavour is efficiently supported by a competent and dedicated team of research associates and administrative staff members. Our administrative staff members provide best academic services to all.



Core Faculty

Akash Patel, Ph.D

Accounting & Finance

Ashutosh Muduli, Ph.D

Human Resource Management

D M Pestonjee, Ph.D

GSPL - Chair Professor
Organizational Behaviour

Hemant Trivedi, Ph.D

Marketing

Kaushal Kishore, MMM, MA (Eco)

Pursuing Ph.D, Marketing

Lalit Khurana, Pursuing Ph.D,

M.com, MBA, MA (Eco)
Finance

Pramod Paliwal, Ph.D

Marketing

Satish Pandey, Ph.D

Organizational Behaviour

Somdeb Lahiri, Ph.D

Economics

Subrat Sahu, Ph.D

Marketing

Sudhir Yadav, Ph.D

Production & Operations
Management

Tanushri Banerjee, Ph.D

Information Systems

Visiting Faculty

Capt. Sarabjit Butalia

Training Consultant

Ashwini Kumar

CEPT University

Ashish Verma

Sr. Associate - Energy Utilities
& Services, Infosys

Naryan Baser

NICM

Divyesh Desai

Shell

Nirlesh Kothari

Director
Crystal Infosystem, Vadodara

Taral Pathak, CA

Amrut Mody School of Management

Ravi Gor

Director - Dr. Babasaheb
Ambedkar Open University

Ajay Das

Adani Group

Sanjay Dave

Independent Consultant

D.K. Banik

Independent Consultant

Pankaj Jain

Cairn India

Ashutosh Gupta

BSNL

Dhiren Desai

Independent Consultant

H. C. Shah

Elecon Engineering Company Ltd.

Ninad Dhanorkar

Tech Mahindra

Sundaraman Chintamani

Mahindra Satyam

D.G. Shukla

Legal Expert

Manish Thaker

M. G. Science College

Nagabhushanam Garimella

3i Infotech Ltd.

Ajit Desai

Independent Consultant

Satya Acharya

Entrepreneurship Development Institute
of India

Shweta Garg

Independent Consultant

N. K. Pathak

Independent Consultant

R. M. Parmar

GSECL

Shaji Zacharias

IBM Sales & Distribution

Shashank Shekhar Jha

GE Oil & Gas

Guest Faculty

A. H. Kalro, Ph.D.

Amrut Mody School of
Management,
Ahmedabad University

A. Khandual

IDBI

Arbind Sinha, Ph.D.

MICA

Aravind Sahay, Ph.D.

IIM-Ahmedabad

Ashok Som

ESSEC Business School, France

Atanu Ghosh

IIM Ahmedabad

Babu Thomas

Independent Consultant

Basheer Khumawala, Ph.D.

Huston University

C. Gopalkrishnan, Ph.D.

NIRMA University

Dwijendra Tripathi, Ph.D.

Former Professor, IIM-A

Gautam Appa

London School of Economics

Gautam Patel

Independent Consultant

H. C. Desai

Independent Consultant

Harikrushuna Patnaik

Independent Consultant

Hemant Patwardhan

Independent Consultant

J. B. Patel

EDI-Ahmedabad

Jayesh Ganatra

Independent Consultant

K. K. Pandey

Independent Consultant

L. Sridhar, Ph.D.

IIM-Bangalore

Mayank Upadhyay

Independent Consultant

Preeti Vyas, Ph.D.

IIM-Ahmedabad

R. S. Paliwal

Independent Consultant

R. R. K. Sharma, Ph.D.

IIT-Kanpur

Rajiv Raghu

Independent Consultant

Ravindra Dholakia

IIM-Ahmedabad

S. Krishnamurthy

IIM-Bangalore

Shaleen Sharma

Independent Consultant

Siva Prasad

Independent Consultant

Sreekanth S.V.

Independent Consultant

Sunil Maheshwari

IIM Ahmedabad

Vinayak Chaturvedi

Independent Consultant

Guest Speakers

A. K. Bansal, Ph.D.

Independent Consultant

Akhil Mehrotra

Gujarat Gas Company Ltd.

Anjali Hazarika, Ph.D.

Oil India Ltd.

B. S. Negi

Petroleum & Natural Gas
Regulatory Board

D. J. Pandian, IAS

Government of Gujarat

D. Panda

Petronas, Malaysia

Dr. Jayram Soni

Independent Consultant

Ghajanan Bakade

Xtra Power Fleet & Field

Janaki Anant B

i-Flex Communications

Jeremy B. Benthams, Ph.D.

Royal Dutch Shell

Jeffrey A. Serfass

National Hydrogen
Association, USA

J. Mahapatra

Former IPS,
Commissioner of Police

L. Balasundaram

Gujarat Gas Company Ltd.

L. Mansingh

Petroleum & Natural Gas
Regulatory Board

Manjit Singh

Total Fina-Elf India Ltd.

Manoj Nair

LNG Marketing

Manoj Parmesh

Weatherford Oil Tool Middle
East Ltd.

Mike Hugentobler

Halliburton Offshore Services
Inc.

M. P. Tiwari

Indian Oil Corporation Ltd.

P. P. G. Sharma

GSPC Gas Ltd.

R. N. Das

Government of Gujarat

Rajiv Khanna

BG India

Srinivas Rao

Shell Group

S. K. Pandey

Indian Oil Corporation Ltd.

OTHER ACADEMIC PROGRAMMES

Apart from its flagship program of MBA, SPM has a few other academic programmes and activities

PGDPM-X

The Post Graduate Diploma in Petroleum Management-Executive (PGDPM-X) is a two year programme tailor made to enhance the managerial capabilities of working executives in the petroleum and allied sectors. The programme is delivered through eight modules (each module is of eight days) on quarterly contact hour basis.

The Doctoral Programme

The purpose of the Doctoral Programme of SPM is to train prospective scholars to become highly skilled and innovative researchers and teachers in various aspects of management related to the energy sector. It primarily aims at preparing scholars for careers as faculty members at premier academic institutions.

Management Development Programmes

The School designs and delivers short-duration programmes for the benefit of industry and corporate personnel in the areas of general management as well as energy specific topics. The School also undertakes need survey and design specific training programmes for corporate clients.

Projects and Consulting

Faculty of the School undertake the projects and consulting assignments from corporate clients, government and other constituents.

Catalyst

Catalyst aims at providing a platform to future managers to present their views and future plans, which would drive the nation ahead. Catalyst is national level management fest organised at SPM for two days aiming to discuss the burning issues of the Energy sector and showcase their management, marketing, leadership skills etc in creative manner. CATALYST is organized to bring in the best talent from various b-schools, entrepreneurs, distinguished corporate as well as few respected government authorities in order to face the challenging industry on-campus and give in their best efforts to put simple yet creative solution to the challenging problems faced by industry at large. Students from prestigious B-schools compete with high level of spirit in various events like Empresario, Energia, Pitch, Crusade, Cognize and Share - da - bazaar.

Sports

Sports symbolize strategy, commitment, competition & fosters relationships. But at SPM, it makes a statement of transcending communication barriers & symbolizes the presence of all competitive environments under one umbrella in an entertaining way. The Sports Committee to sustain the competitive environment at SPM organizes periodical Sporting events. Last year, Sports Committee of SPM organized the Energy Cup which changed the sporting landscape for SPM.

Energy Cup

First of this kind of initiative is a brainchild of the School of Petroleum Management where B Schools of the Ahmedabad region participate in sports like Cricket, Short Cricket, Football Volleyball, Throw ball & Table tennis. The Energy Cup is a rolling trophy which is circulated every year from winner to winner. The event witnesses quality participation from premium B-Schools as well as the industry. Energy Trophy is awarded to the Institution/Organization based on the cumulative points scored by all the teams in respective events.

EVENTS



STUDENTS' CLUB

Clubs promise a unique melting pot of ideas, values, experiences, joy rides, friendly terrains, grit, inspiration, leadership and above all a tremendous learning opportunity for all. Presentations on different Management and Energy & Infrastructure related topics, Guest sessions, Debates, Discussion Forums, Quizzes, News Crunches are a few activities that these clubs perform regularly. The underlying philosophy of the clubs is to use students' spare time for personal growth. It not only helps in gaining knowledge but also sharpens the communication skills.

Dig & Burn

Dig & Burn is an initiative by students to add new flavor, a new theme and to capture the pulse of the campus. It gives an extra edge to understand, learn and share knowledge on a common platform. This translates to enhance the students' intellect for their managerial domain from their peers and industry experts.

Finnacle

Finnacle is a knowledge sharing platform which gives opportunity to cope up with the constantly evolving world of Finance. Weekly activities such as Debates, Quizzes, Guest Sessions and Presentations help expand the horizon in the world of Finance. The conceptual clarity is achieved by the interactive discussions among the students. News crunching sessions helps gaining insight to the latest developments in the markets.

HR Club

Managing the work force is the most challenging task in any organisation. It is a well accepted fact that the organisational development depends upon effective attraction, retention and utilisation of talent pool in an important area for a manager to ponder upon. Added to this, a better understanding of the labour laws and organisation dynamics are necessary in order to design an effective compensation strategy that deals with the HR issues in an organisation. On this account, the students of the School of Petroleum Management have taken a student driven initiative of conducting 'HR club' post class hours. The club functions as a 'Knowledge café' that enables an effective peer group learning for the future HR managers.

Club Marcom

Club MARCOM is the "MARKeting" and "COMmunications" club of SPM. In this competitive business scenario, marketing of products and values has become a necessity. The corporate world is run by brands and not just by products/services. Marketing, these days, is as important for business to business (B2B), as it is for the business to customer (B2C) segment. At MARCOM, we understand this and try to awaken the marketer in each of us through various activities such as presentations, Adwise/Admad- the ad making competitions, jargons, interactive discussions, GD's, book reviews etc. These activities also help in developing the communications skills and "out of the box" thinking, much needed to survive in the world of marketing. It is here that the students of SPM learn the concepts of marketing in the (B2B) segment, since it is in this field, that the students of SPM have an edge over graduates of other business schools.

Club Cognivids

It is a well known fact that the human mind understands and retains the most if something is conveyed in the form of "audio video", ergo, we have Club Cognivids - The movies/documentaries club of SPM. It is the youngest club of SPM. The objective behind starting this club is to inculcate a documentary culture in the students. Every week, the trailers of three documentaries are shown to the students and a winning entry is decided through polling. This winning entry is then showcased in the club. After the documentary is over, an interactive discussion on the same is conducted. These documentaries help the students to broaden the horizons of their knowledge and develop a better thought process. Once in a while, a movie is also showcased in the club to take some load off from everyone's mind.

Opere - Shonzu

The objective of Opere Shonzu club is to make students realize the importance of operations management in all domains of industry. Presentations and discussions about the operations of oldest rig in Pennsylvania to the latest LNG value chain are part of the activities of this club. Students take initiative every week, and enrich themselves with various topics not only concentrated on hard core operations but also operations management associated with sales, finance, HR etc domains. The club also aims at discussing about the latest tools and softwares used in industry for optimizing the operations. At large such activities help students to integrate academics with real time operations going on in the industry.

SPM Yi Net's Achievements

Ranked fourth Best Net in India, 2008
Ranked second Best Net in India, 2009
Ranked the Best Yi net in Gujarat, 2009
Ranked the Best Yi net in Gujarat, 2010





ALUMNI SPEAK

MBA at SPM has been a backbone in enriching my career on joining GSPC till engaging into procurement department at GSPC's overseas block in Egypt. The learning and basics inculcated during my stint with SPM has been of great help at every juncture in my work profile.

Nihit Jain, Sr. Officer (Commercial)
Overseas Operations
GSPC, Cairo, Egypt.

PGP 12 has a good mix of a talent pool with summer internship in varied organization ranging from Oil, Gas, Finance, Banking, Research, etc. I wish MBA batch of 2012-14 a great success in your future endeavour. The learning's at SPM and Company of SIP will be backbone throughout your life.

Saurabh Dubey

Advisory Services, Energy Vertical, Protiviti Consulting, United Arab Emirates

In my stint with Ernst & Young Pvt. Ltd. and Protiviti Consulting, I realized that in depth knowledge of subject and understanding the impact on business is essential for managing consulting assignments. SPM helped me to gain overall understanding of Oil & Gas Sector to help my clients in most of my consulting assignments in India, United Kingdom and United Arab Emirates. The pedagogy and rigorous curriculum of SPM focused in Energy & Infrastructure ensure that students develop the perspective of every aspects of business to provide the optimum solutions based on current economic situation and best practices of industry for challenges faced by the clients. PGP 12 can contribute to the industries with their previous work experiences and knowledge gained during this focused MBA program.

Hasumati Vankar

Procurement Specialist, Halliburton - India

I have worked for two organisation in past 3 years. For 2 years i was with GNFC as an project officer. It was a great learning period. At present i am working with Halliburton for past 1 year as a Procurement Specialist. I have understood that one needs to be very dynamic & quick learner to adjust in the oil field. My MBA in oil & gas has helped to understand the complexity of the oil & gas industry structure. And I can blindly bet on an SPMite that he/she is a better prospect for any position compared to an outsider.

Abhishek Jha

Senior Consultant, Advisory Services, Ernst & Young LLP

SPM has provided me with in depth business understanding of the energy sector that has given me an edge over my peers, while I cater to a lot of clients in this sector. I owe a lot of my success to my classmates and faculty of SPM who really enrich the learning process at the school. I interacted with present batch (PGP 12-14) during the Alumni internship assistance program and I found that they are keen to learn new things and willing to put in the long hours. I wish them all the luck and hope to see them soon in the industry either as my future colleagues or my clients academics with real time operations going on in the industry.

Sparshy Saxena

Functional Consultant : Production Data Management, Energy and Resources, Tata Consultancy Services

I have a proficiency in usage of Production Data Management Systems (systems like Avocet Data Manager, PI, Babelfish and Energy Components) in the production business workflow. I have also been involved in three years of domain consulting for various projects in the areas of upstream data management, oil-field logistics, commercial modelling and business architecture rationalization. SPM helped me in developing an inquisitiveness towards the oil and gas industry, which has led to me being able to grasp the requirements of the clients that I work for, in a holistic way. This helps me in providing end-to-end services to them, with the required technical and business depth that an offering should possess. The PGP-12 batch has the right mix of industry professionals and intelligent enthusiasm, which can fit them in any stage of your organization's learning curve. Their experience spans the entire oil & gas value chain, capable enough to cater to every business need of your organization efficiently.

Rajiv Agrawal

Project Control Specialist, Project Controls, Fluor Daniel India Pvt. Ltd.

Fluor is a Fortune-100 and one of the biggest EPC firm and deals with petrochemical and refinery project across the globe. I have been associated with flour since last 5 months and am working as Project control lead for a refinery project in Mexico.

Fluor is a perfect platform for any oil and gas individual to launch their career as it offers a profile which exposes the individual to all the phase of project (Conceptual-feed and Construction)

SPM offering MBA in energy and infrastructure can cater to the resource demand of Fluor as students from SPM are very well aware of this industry and can catch on work very fast.

I would say one thing that, this being an engineering company, people here are expected to do a lot of technical work and it might take some time to reach at decision making level.



SPM-ites claimed yet another national laurel

Cairn India Limited organized an ACE - Case Challenge, (Amazing Champions of Energy) A National level event based on Energy Security of India. The event involves invitation of ideas only from the students of the IIMs, IITs, XLRI, ISB, PDPU, and UPES. The case includes the feasible ways to make India Energy Secure along with policy recommendations for enhancing oil exploration in India. Team सत्त्वोत्साह of School of Petroleum Management comprising of Abhinav Sengupta, Gautam Udupa, Nilesh Sinha & Vivek Tripathi became the Campus Winner at PDPU and secured position amongst the top 14 teams selected across the country by Cairn India Limited. The summary report of the solutions of Energy Security along with individual comments by the members of the Team सत्त्वोत्साह will be published in a compendium to be rolled out by Cairn India Limited.

SPM Students nailed the Paper Presentation competition

SPM continuously encourages its students to produce quality research & present it across forums. SPM Students also respond to such initiatives with equal resonance. Another string of glory has been added to SPM when, the student team comprising Vaibhav Karangale, Kumar Ujjawal and Mayank Somani won IInd prize at "International Conference on Management of Infrastructure-2013" held at UPES Dehradun. The team presented their research paper "Study on effect of draft Land Acquisition Bill 2011 on infrastructure sector: A Quantitative Approach". This paper shall be published in forthcoming issue of UPES Management Review (UMR): An International Journal on Core Sectors (ISSN 2250-0723).

SPM becomes the only Gujarat B-school to bag as many as three titles at Financial Express campus Mastermind

Financial express launched theme based national level article writing competition which was open for participation to students of B-schools across the nation. Topics for article writing were broadly relating to crucial sectors of India like energy, economy etc. SPM emerged as the only B-school from Gujarat to bag as many as three titles home with Kapil Jain being the winner and Tushar Shah and Rishabh Diwakar being the runners up. Articles were also published in Financial Express in the Oped Column.

"A ship is of no use, harbored on the coast. Its destiny is to fight with the gushing winds and splashing waves, in the sea."

SPM believes in inculcating this attitude among its students. SPM encourages the students to be involved and participate in various competitions.

Over the years, SPM has been a proud name in the academic, cultural and athletic forums across the country, actively participating in a lot of them. SPM boasts of some very prestigious international and national accolades awarded to the students in a very short span of its existence.



Oil and Gas Conclave

A two day programme the "3rd Oil and Gas Conclave 2013" was organized by SPM on 20th & 21st September, 2013. The conclave provided an amazing platform for sharing thoughts and creating a road-map contemplating on current and future challenges across the value chain. The conclave had sessions on Exploration & Production Business Dynamics, Pricing Mechanism: The Rubik's cube for Energy Security, Management Practices in Oil & Gas Projects, Business Management & Marketing Excellence and Talent Management and HR Interventions in Oil & Gas Sector. It provided a forum for enhancing and enriching the industry-Academia interface.

The occasion was graced by Shri Sashi Mukundan, Country Head- India, British Petroleum as Chief Guest.

Top officials, business heads and experts from reputed organizations like DGH, ONGC TERI Biotech Ltd., Cairn India, Adani Gas, GSPC LNG, Mahanagar Gas, GAIL India Ltd., L&T, APGIC, Gujarat Gas, Essar Oil, GSPC Gas, Shell India and Wipro Technologies participated in the conclave and made it a huge success.



International Conference on Energy & Infrastructure (ICEI)

Robust infrastructure and sufficiency of energy are fundamental imperatives for development of any economy around the globe. Key determinant of economic and social sustainability is development of energy and infrastructure sector. The biennial ICEI focuses on the dynamics of petroleum sector and the managerial responses to deal with this. It is an attempt to provide a platform to professionals, consultants, academicians, researchers associated with the Energy & Infrastructure (E&I) sector to share their views and discuss issues which are of paramount significance for deliberation and discussions leading to policy making and application.

School of Petroleum Management (SPM), Pandit Deendayal Petroleum University, Gandhinagar is organizing International Conference on Energy and Infrastructure 2014 (ICEI 2014) on 11th and 12th January, 2014. The first conference was organized in December 2007, second conference in March 2010 & third conference in January 2012.

The 4th conference will be held with an objective & scope to deliberate, discuss and document key contemporary issues relevant to managing energy & infrastructure sector with reference to emerging economies. The conference shall also focus on identifying new opportunities, challenges, best practices and strategies for sustainable growth of these sectors.

Solar Conclave

Conclave is aimed at discussing the challenges, regulatory scenario and success drivers thus unveiling the investment opportunities and innovative funding models in the Indian Solar Energy Sector, SPM organized Solar Conclave 2012 on 12th October 2012.

The one day event got eminent leaders across the value chain of solar industry on a common platform to discuss the regulatory framework in Solar Industry, Innovation in Financing Solar Projects, Emerging Solar Markets in India based on REC Mechanism, Roadmap, Future & Limitation of REC for India and ways to emulate Charanka Success story. The speakers from reputed organizations like GERMI, Sun Edison, MoserBaer, Kiran Energy, SBI Caps, Mahindra Solar, Solaire Direct, Panchabuta, Deloitte, Solar Energy Association of Gujarat, GPCL, GPCL, GETCO, Abellon Clean Energy and EI Technologies participated in the Conclave.

Renewable Energy Conclave

With an objective of bridging the gap between academics and industry, SPM in association with event partners Sun Edison, REC Ltd., and NEXGEN Financial Solutions and media partners Renewable Watch, Powerline and Gujarat Infrastructure, organized a Renewable Energy Conclave on 9th September, 2011. The conclave saw participation from varied sections of Green Energy Sector like power producers, equipment manufacturers, financiers, consultants, entrepreneurs, developers and regulators. There were 20 speakers sharing their insights from International Finance Corporation, GEDA and GERC, public sector companies like REC Ltd., IDBI, KPMG, Mahindra & Mahindra, HDFC Bank, TATA Capital, GMR Energy, Lanco Solar, Abellon Clean Energy, to name a few. Keeping in view the institute's objective of turning out knowledge managers the conclave saw mind-storming discussions, deliberations and analytical reviews on a wide range of topics ranging from developmental hurdles in alternative energy sources, regulatory framework, scope of equipment manufacturers, role of entrepreneurs, financial concerns of banks and NBFCs for project financing, policy formulation, R&D functioning to Human Resource position in the sector. The conclave witnessed everyone being very optimistic about the future prospects of Renewable Energy sector and concluded on a high on clean and green energies.

SPM Mirror

"SPM MIRROR" our monthly magazine is the interface with the Industry. It has worked its way up the ladder and epitomized SPM as an ambassador to the industry. It was pioneered by SPM students and is considered as a remarkable feat in creating our niche in the Energy and Infrastructure Industry. It has been representing institute to the industry since 2010 and has played a crucial role in portraying the exquisite pool of talented students that SPM possess. It is circulated to more than 200 companies across India.

Financial Conclave

An initiative by the School of Petroleum Management, the Financial Services Roundtable 2013 was held on 18th October, 2013 was successful in bringing together professionals from the financial services sector, practitioners, b-school students and academicians. Distinguished speakers from reputed business organizations like National Payments Corporation of India, SBI CAPS, KPMG, ICRA Ratings, CARE Ratings, Ratnakar Bank, GVFL, Tipsons Financial Services participated in focused interactive panel discussions on specified topics/themes of the financial services sector in India. The roundtable discussed diverse issues ranging from recent trends, market dynamics, opportunities and challenges faced by the industry and the way forward. The roundtable discussions and deliberations hovered around but was not limited to aspects like Regulatory reforms, Financial Services, Changing Dynamics of FSS, Currency Risk Exposure and, Financial Inclusion issues in financial services sector, Technology and innovation in financial services sector, Role of Credit rating agencies, and Financial Advisory Services. The roundtable emerged as a platform for the students and academicians to meet the eminent professionals from the sector.

Business Management Symposium

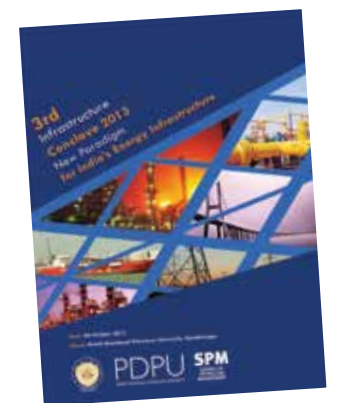
Business Management Symposium is an initiative by the School of Petroleum Management to build a platform for industry - academia interaction. This Symposium brings together executives from varied industry sectors across India and from various functional domains. Business Management Symposium 2013 witnessed the presence of speakers from Infosys, HSBC Global Services, Triton Communications, Asterii Analytics and many others. The Symposium facilitated discussion on recent trends, market dynamics, relevant skill set requirements and issues and challenges faced by the industry across varied sectors. The event proved to be an addition to the knowledge base of both the listeners and the speakers.

Power Conclave

The 3rd Power Sector India Roundtable 2013 was organized by SPM on 30th August 2013 with an objective to provide a platform for information exchange, discussion and comprehensive analysis of business opportunities and critical issues in Power Sector of India. Shri Saurabh Patel Hon'ble Minister, Energy and Petrochemicals, Mines and Minerals, Labour and Employment, Cottage Industries, Salt Industries, Printing, Stationary, Planning, Tourism, Civil Aviation, Government of Gujarat was the Chief Guest for the event. Executives, Business Heads / Top decision makers from renowned leading public and private power sector companies like PwC, IL & FS Ltd., Tata Power, SBI Capital Markets Ltd., Feedback Infra Pvt. Ltd., Tata Power Trading Company, KPMG, Deloitte, GSECL, IEEMA, etc. participated in the event and made it a grand success.

Infrastructure Conclave

School of Petroleum Management organized the 3rd Infrastructure Conclave: New Paradigms for India's Energy Infrastructure on 4th October, 2013 for deliberations related to the current issues and challenges on infrastructure sector. Various Stakeholders addressed current issues and shared their experiences on a range of topics, promoted & shared information and discuss where the market in India is heading – and how to get there.





A significant portion of management education comes through learning from real life experiences. And the best way is to learn directly from the horse's mouth.

Over the years, SPM has been privileged to host some of the best globally renowned dignitaries from various sectors. From Prime Ministers and Consul Generals of various nations, to humanitarians and philanthropists, to entrepreneurs and corporate leaders, PDPU

has provided opportunities to the students to meet people from all walks of life. It's a once in a lifetime opportunity to get to meet such illustrious dignitaries and learn the art of their trade, and the students of SPM have had many such experiences.



Mr. Deepak P. Mahurkar

Director, Leader Oil & Gas Industry Practice, PricewaterhouseCoopers, India

Mr. Mahurkar was invited to SPM campus to discuss issues & challenges with exploration and production of Oil and Gas, macroeconomic view and an international perspective of the oil and gas sector. His session was based on PWC report titled 'It's our turn now: E&P partnership for energy security' launched in October 2012. The session was catalyst in encouraging extensive discussions and involved the academicians, researchers and students of SPM directly with the critical issue of energy security.



Mr. Vishal Gada

Director, Tax & Regulatory Practices, KPMG India

Mr. Gada was invited to SPM campus to give insights on the Impact of IFRS on Oil & Gas Sector of India. He also gave a clear picture about Direct Tax implications during E&P activities in Oil & Gas sector. He appreciated SPM efforts to organize such interactive sessions and also mentioned that students of SPM are well informed on the nitty-gritty's of Accounting & Taxation.



Ms. Sally Brazier

Director of Ceostr Ltd & Acclara Ltd. & Marketing & Design Management Consultant ,UK

Ms. Sally has a wide experience in Strategic Design Management. At SPM, she has delivered a lecture on Design and its relevance in business strategy. She demonstrated how innovative designs can help to devise better marketing strategies.

Dr. Suman Bery



Mr. Nirmal Sinha (USA)

Chief Economist – Shell Group

Dr. Bery was invited for a guest session at SPM on recent Shell report titled "NEW LENS SCENARIOS: A shift in perspective for a world in transition". This expert session attracted numerous Industry stalwarts and Government officials from various departments. Dr. Suman Bery greatly appreciated SPM for conducting such stimulating sessions. He also mentioned that "It was interesting to interact with students of SPM. Hope it will stimulate interest in Shell scenarios".

(Former Dean, INSEAD School of Business & Kellog School of Management)

Shri Nirmal Sinha, a committed Social Worker, known as an Outstanding American & Shri Dipak C. Jain, offered a guest session on "Globalization of Education" & "Enduring Value of Management Education in India". They deliberated on the Enduring Value of Management Education in global scenario: the trends affecting management education. He highlighted the fact that Rigor, Relevance and Results should be the prime focus for Experiential Global Learning.

Mr. Dipak Jain





CONVOCATION

University education is incomplete without being part of a ceremony called the Convocation. A student toils hard, day and night, learning the ways of life during his/her academic tenure, and this is the day when all the hard-work pays him/her back. SPM is particularly grateful for the cultural perspectives and backgrounds the students bring.

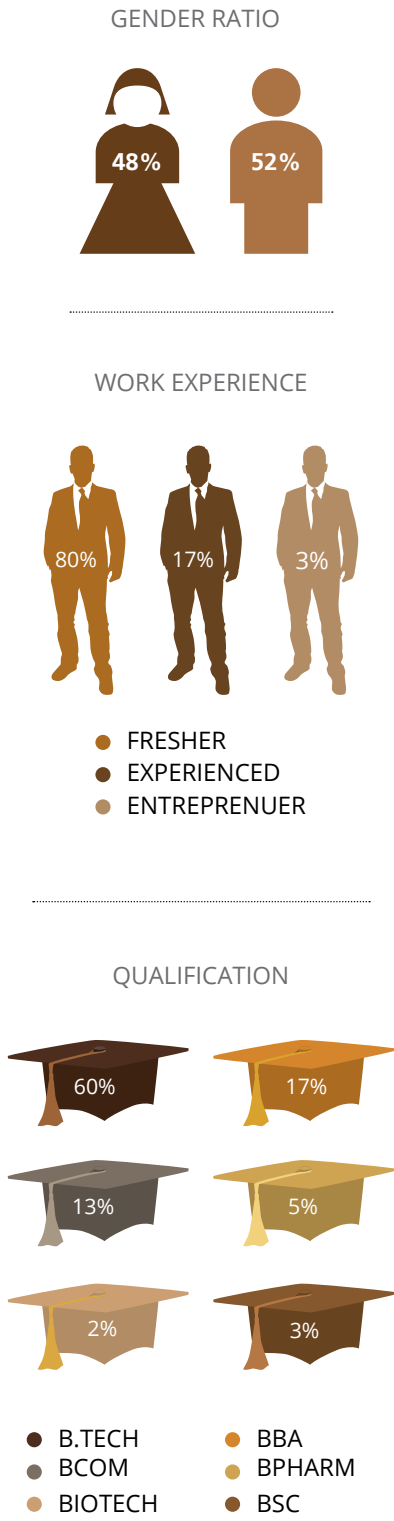
Many have traveled great distances to be part of this academic family. Convocation so far has happened every two years. University fulfills its students dreams by felicitating the graduating students with a GrandeConvocation Ceremony. As the saying goes, 'Alls well that ends well.'



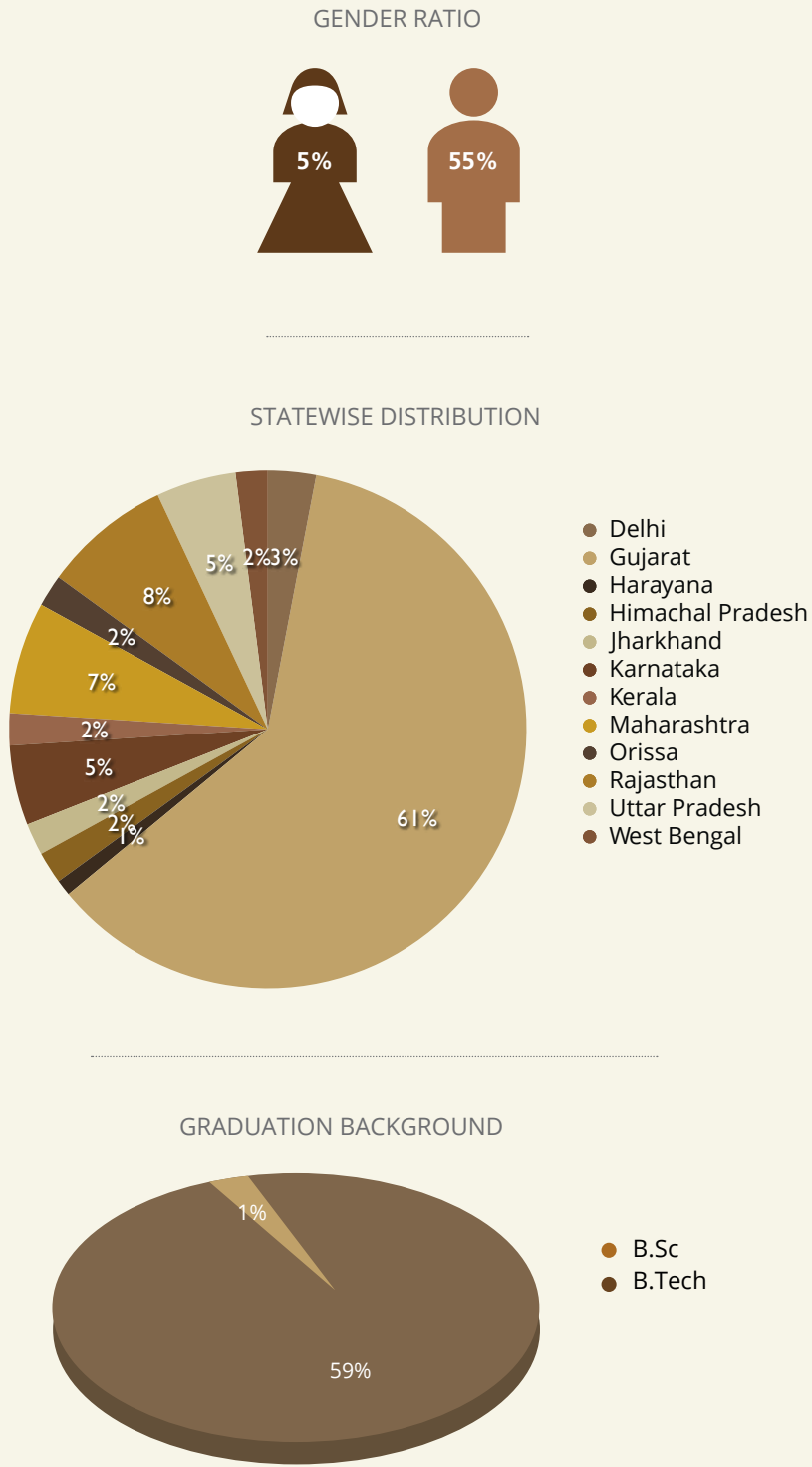
PROFILE OF 2013 BATCH

The class consists of students who are from as many as 17 states of India and while a majority of them are engineers, others are from multidisciplinary background.

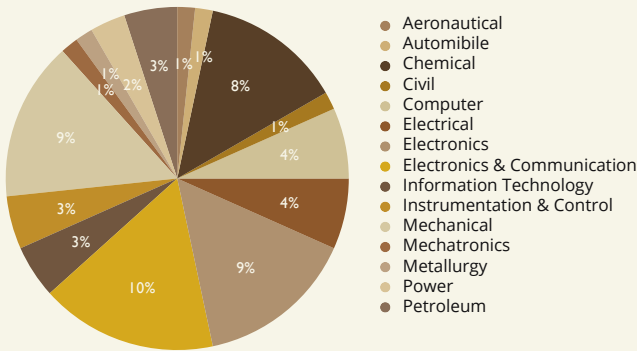
General MBADistribution Chart (2013-2015)



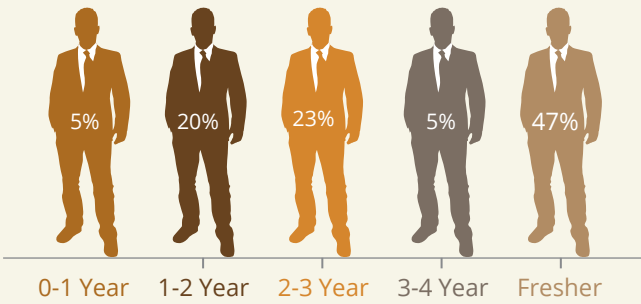
MBA (ENERGY & INFRASTRUCTURE) Distribution Chart (2013-2015)



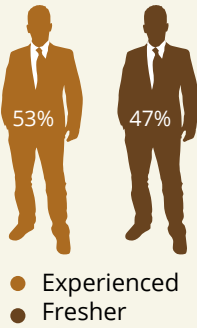
ENGINEERING BACKGROUND (Unity in Diversity)



WORK EXPERIENCE DETAILS

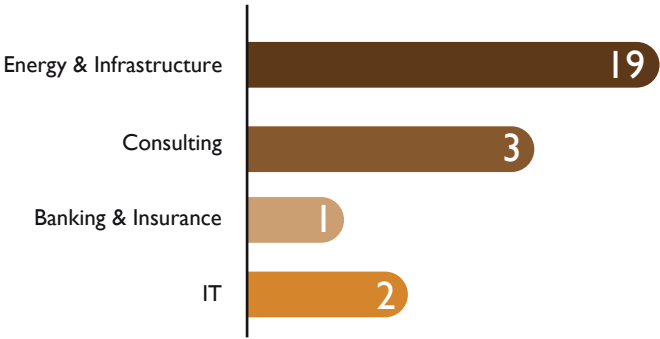


CANDIDATE PROFILE

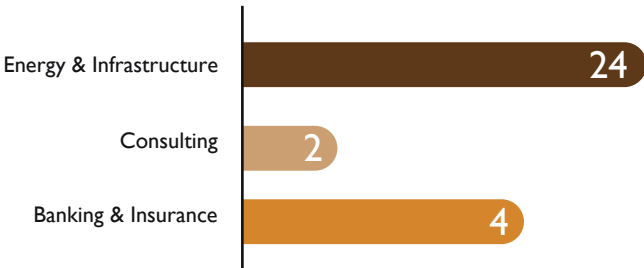


PLACEMENT STATISTICS

FINAL PLACEMENTS



SUMMER PLACEMENTS



SUMMER PLACEMENTS OF MBA (E & I): A BRIEF

The summer placement initiatives of SPM for its first, second, third, fourth, fifth and sixth batch attracted a good number of companies from Energy & Infrastructure, Oil & Gas and other sectors. All its students have worked on a host of project areas including Project Financing of Refinery, Petroleum Fiscal Systems, Supply Chain Strategy for a CNG Station, Marketing & Commercial Activities in CGD, Demand Estimation of PNG, Maintenance Overview of a Terminal, Market Development of Lubricants, Financial Feasibility Study of Power Plant, Market Research, Projection of Oil & Gas Production, Materials Management in SAP, Analysis of Production Data Management Tool, to mention a few. The following companies participated in Summer Placement - 2007, 2008, 2009, 2010, 2011 & 2012.



FINAL PLACEMENTS OF MBA (E & I): A BRIEF

The placement initiatives of SPM for its first, second, third, fourth & fifth batch attracted a good number of companies from Energy & Infrastructure, Oil & Gas, Consultancy, Financial and Technology Services and other sectors. All its students were placed with various job profiles. The feedback received from our alumni has been good as they have got good organizations and job profiles to work with and currently hold edge over other new recruits. The following companies participated in Final Placement - 2008, 2009, 2010, 2011 & 2012.





PDPU

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SPM

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