



PDPU

PANDIT DEENDAYAL PETROLEUM UNIVERSITY

SPM
SCHOOL OF
PETROLEUM
MANAGEMENT

4TH OIL & GAS CONCLAVE 2014

SYNERGIZING THE HYDROCARBON SECTOR

Date : 8th and 9th September 2014

Venue : PDPU Auditorium, Gandhinagar



INVITATION

School of Petroleum Management (SPM), Pandit Deendayal Petroleum University (PDPU), with the vision of creating a pool of management professionals along with maintaining its legacy of providing a knowledge sharing platform, is organizing Oil & Gas Conclave 2014 to discuss contemporary issues and challenges faced by the oil and gas industry. The concern for energy security is spreading across the world. The dynamism of the Oil & Gas business environment along with its inherent challenges of Human Resources, Finance, Marketing, Technology, Production & Operations Management, Resource Optimization, and Risk Management add more woes for companies operating in the Industry.

"School of Petroleum Management, PDPU invites you to Oil & Gas Conclave 2014 to participate in the discussion, share your experiences and industry practices."

Dr. Subrat Sahu
Chairperson, Oil & Gas Conclave 2014

Objectives

- To expand the field of knowledge through comprehensive analysis and in-depth discussion on crucial issues across oil and gas industry
- To exchange ideas, views and arguments among Industry experts, political leaders, management professionals and academic experts
- To provide insights on demand and supply, potential assessment and risk management in oil and gas business
- To develop a future roadmap for technological development, energy security and sustainable growth



From the Oil & Gas Conclave Team

"India's transition towards becoming a developed economy takes into account the prioritization of its energy resources. Oil & Gas Industry contribution has gone through several political turmoil, policy revisions, technology bottlenecks, and shortage of skilled human resources. In this confluence of experienced minds, cognoscenti from the industry will form a transcendental roadmap, transitioning from nationalization to rationalization towards National Interest for resolving various issues across the value chain. This Conclave shall provide forum for sharing thoughts and creating a roadmap to tackle current and future challenges."

Key topics to be Discussed

Oil and gas industry: Architecture and prospects

- Regulatory Framework: Its impact on economy
- Geopolitics of Black Gold
- Unconventional hydrocarbon sources: Potential & Future Prospects

Pursuit of Operational excellence in the oil and gas industry

- Challenges in Upstream Service Sector
- Pipeline Transportation: Challenges & Solutions
- Challenges in Man-power Management in Oil and Gas sector

Strategic Investments and Risk mitigation

- Capital Projects: Failure not an Option
- Global inbound investments: Changing Energy Paradigm
- Energy Trade & Risk Management
- Hydrocarbon Sector - M&A, Partnership & Alliances
- The Anatomy of Overseas investments

Marketing & Business Development: A transforming landscape

- LNG: Bridging demand-supply gap of natural gas
- CGD: Gas sourcing & commercial aspects
- Branding & Advertising of Lubricants: India vis-à-vis Rest of the World
- Gas Lubricants: The road ahead
- Marketing of Lower Fractions

Distinguished Panel Discussion Sessions

- Information & Computational Technology in Hydrocarbon Sector
- State Utilities : Thriving in an open market

Who should Participate?

Oil & Gas Conclave 2014 will provide a stage for industry experts, faculty and students for high quality information exchange and networking opportunities through the presence of key decision makers from the government and corporate sectors. The conclave is beneficial for:

- Senior Executives from national oil companies, leading international and independent oil companies, intergovernmental agencies, research and consulting specialists
- Natural gas producing companies, refinery operators, petrochemical companies
- Oil traders, product traders and industry analysts, legal, tax and financial advisers
- International engineering contracting firms
- Banks, financial institutions, analysts, securities companies and institutional investors
- Supply & services companies in the oil and gas industry



Select Knowledge Initiatives by the School of Petroleum Management

International Conference on Energy & Infrastructure, 2014
Power Sector India Roundtable, 2013
Oil & Gas Conclave, 2013
Infrastructure Conclave, 2013
Financial Roundtable, 2013
Business Management Symposium, 2013

Speakers' Profile

CEO / Business Heads / Top decision makers from leading Upstream and Downstream organizations from Indian Public / Private Sector. Top officials from Political Regulatory Authority Bodies such as PNGRB, MoPNG and other value chain partners

OIL AND GAS CONCLAVE 2013 – Key Highlights



Shri D. J. Pandian

IAS, Additional Chief Secretary, Energy and Petrochemicals Department, Government of Gujarat

Shri D. J. Pandian, discussed upon the importance of domain knowledge in making a policy with respect to the oil and gas business. His key-note address highlighted the importance of Energy security in India taking into consideration domestic production, foreign participation and policy framework. He also highlighted the role that budding managers should play to channelize subsidy to the needful. He emphasized on the importance of infrastructure to improve domestic production and distribution of gas and also developing a synergetic yet viable policy and vision to propel India towards energy security.



Mr. Sashi Mukundan

Country Head-India, BP

Offering insights on the country's present Oil and Gas Senario, Mr. Sashi Mukundan spoke about the pressing need for oil exploration in the country by inviting latest technology and foreign technical expertise so as to add impetus to the cause. He further explained about 3 key factors concerning the energy security of India - maximizing and enabling production in Oil and Gas blocks at a faster rate, providing fiscal stability, contractual sanctity and making the business attractive.



Mr. Prabhat Singh

Director-Marketing, GAIL India

Mr. Prabhat Singh discussed the resultant effects of the shale gas revolution in US and its impact on the pricing of crude. He also stated that companies need to understand customer psyche and needs so as to improve the PNG market conditions. He also highlighted that even at current market price, burden of subsidy on oil can be reduced by switching to gas and make profit.

PARTICIPANTS - 3rd Oil & Gas Conclave, 2013



ORGANIZING COMMITTEE

Chairperson

Dr. Subrat Sahu

Student Co-ordinators

Bhargav Bhatt
+91 8238056956

Parth Shukla
+91 9909085586

Rakshit Maheshwari
+91 8128185846

Ravi Bhut
+91 9429772474

Rohan Bhardwaj
+91 9825214526

Siddhartha Bhatnagar
+91 8238651938

Tejas Goyal
+91 9428012599

Vishal Nadgir
+91 9726632838



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www.spm.pdpu.ac.in

Email ID : oilandgasconclave@spm.pdpu.ac.in



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